

***United States Court of Appeals
for the Second Circuit***



**APPELLANT'S
BRIEF**

74-1743

To be argued by
BARRY A. TESSLER

IN THE
United States Court of Appeals
FOR THE SECOND CIRCUIT

No. 74-1743

MJB SALES ASSOCIATES

Plaintiff-Appellee,

—against—

DANA HALL OF CALIFORNIA, INC.

Defendant-Appellant.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT
FOR THE SOUTHERN DISTRICT OF NEW YORK

BRIEF OF DEFENDANT-APPELLANT
DANA HALL OF CALIFORNIA, INC.

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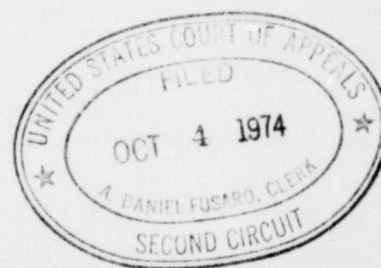


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UNITED STATES COURT OF APPEALS
FOR THE SECOND CIRCUIT

-----X
MJB SALES ASSOCIATES, :

Plaintiff-Appellee, :

Docket No. 74/1743

- against - :

DANA HALL OF CALIFORNIA, INC., :

Defendant-Appellant. :

-----X
BRIEF FOR DEFENDANT-APPELLANT
DANA HALL OF CALIFORNIA, INC.

Statement of Issues Presented for Review

- (1) Whether allowing all of Dana Hall's shipping invoices into evidence without requiring proof that the underlying orders were solicited by the plaintiff was improper and so prejudicial that it deprived defendant of its right to a fair trial.
- (2) Whether the jury's verdict awarding commissions without proof that plaintiff solicited the orders represented by the shipping invoices was improper because based on speculation and conjecture.
- (3) Did plaintiff fail to satisfy its burden of proof of damages when there was no evidence that plaintiff solicited orders on which commissions were due.

Statement of the Case

(1) Introductory Statement

DANA HALL OF CALIFORNIA, INC. (hereinafter sometimes called "Dana Hall"), appeals from a judgment of the United States District Court for the Southern District of New York upon jury verdict of \$23,732.21 (plus interest from June 1, 1972) awarded to M J B SALES ASSOCIATES (hereinafter sometimes called "MJB"), after a trial before Honorable William C. Connor. The verdict represents commissions found by the jury to be due MJB on orders of Dana Hall products solicited prior to May 1, 1972 and shipped from May 1, 1972 to July 31, 1972. Defendant conceded plaintiff was owed commissions of \$7,387 and was entitled to a credit of \$528 for returned samples, and the Court directed a partial verdict for these amounts. Accordingly the sum in dispute on this appeal is \$15,817.21.

(2) Background

Dana Hall is a California-based manufacturer of women's wearing apparel sold under the trade names of "DANA HALL" and "MIKEY, JR." MJB acted as sales representative for apparel manufacturers. During the period at issue MJB's principals were Robert Orenstein, Melvin Kleeman and Gerald Katz.

In April 1971 Dana Hall employed MJB as its sales representative in New York and agreed to pay MJB commissions

based on the orders solicited by it and shipped from defendant's factory in Los Angeles. This employment continued until not later than April 30, 1972. At that time Gerald Katz, one of plaintiff's principals, became a full-time employee of Dana Hall and worked in its showroom at 1400 Broadway in New York City, and Messrs. Kleeman and Orenstein became employed as individual road salesmen of defendant.

During the course of the trial plaintiff conceded that all commissions due for orders solicited by it and shipped prior to April 30, 1972 had been paid.

Plaintiff contended that it was still entitled to commissions on orders solicited prior to April 30, 1972 and shipped in May, June and July of 1972.

MJB's arrangement, at the time its representation was terminated, was to be paid commissions on actual shipments by defendant of orders solicited by it. (A 41).* The commission rate was 7% of the sales price of orders solicited where no other salesman was involved, and 3-1/2% of the sales price of orders solicited from areas where another salesman was involved. In computing commissions, an 8% trade discount and all returns of goods previously credited were to be deducted from gross shipments. (A 41).

*Citations to (A) are to pages of the Joint Index as numbered for transferral to this Court.

(3) The May Commission Statement

A commission statement for shipments during May, 1972 was sent to MJB indicating commissions due of \$3,063. (Plaintiff's Exhibit 10). \$3,000 was paid by three checks for \$1,000 each, made out to Messrs. Kleeman, Orenstein and Katz respectively. The checks sent to Kleeman and Orenstein had not been deposited and were returned by them during the trial. The check payable to Katz had been deposited.

Before the trial commenced, defendant produced another statement showing that plaintiff was entitled to commissions for shipments made through May 25, 1972 (after the 8% trade discount and deducting the returns) of \$8,387. Defendant also claimed credit for the \$1,000 paid to Katz.

Plaintiff did not dispute the new commission statement and at the end of the trial, the Court directed a partial verdict for plaintiff of \$8,387 representing commissions earned on shipments made from May 1st to May 25, 1972 and \$528 which was a conceded credit due plaintiff on returns of sample dresses. (A 204). The Court left to the jury whether defendant was entitled to credit of \$1,000 for the money paid to Katz and the jury found in the affirmative.

(4) Commissions for June and July, 1972 Shipments

The issue for the jury was stated by the Court in its charge as follows:

"The only commissions remaining in dispute are, therefore, those payable on shipments made during the period from May 25, 1972 to the end of July, 1972, on orders booked by plaintiff before the end of April, 1972. I am going to repeat that. The only commissions remaining in dispute are, therefore, those payable on shipments made during the period from May 25, 1972, to the end of July, 1972, on orders booked by plaintiff before the end of April, 1972." (A 205).

There were no records indicating orders booked by plaintiff prior to May 1, 1972 and shipped during the last six days of May and in June and July, 1972. The original orders had been disposed of by defendant in the regular course of its business.

To prove shipments made after May 25, 1972, plaintiff subpoenaed all of defendant's shipping invoices for the last six days of May and for June and July, 1972. Those which bore the notations "MJB" or "New York" or "House" as indicating where the order had been derived were admitted into evidence (Plaintiff's Exhibits 21, 22 and 23). While shipping invoices indicated the underlying order number, they did not indicate the date on which an order was solicited. No testimony was offered to show either (a) that any of these orders had been solicited by MJB or (b) that they represented orders booked prior to April 30, 1972.

Plaintiff's witnesses testified that a time lapse existed between the date of an order and its shipment

(A 154). However, defendant's president, Michael Savitsky, testified that orders taken in April were for summer goods, that the summer season was over at the end of April and that the only shipments were of "hot numbers" often made from stock. To demonstrate that there was no great lapse of time between the order and shipment, defendant introduced commission statements of Messrs. Kleeman and Orenstein individually (Defendant's Exhibits B through G), which indicated that shipments of orders solicited by them in May, June and July, 1972 were made in those months.

Defendant further testified that all of its orders were factored and that no order was shipped unless it had previously received factor approval. Factor approvals were of two types:

(1) if an order was from an "approved credit account" and no individual approval was needed, this was noted on the shipping invoice by the term "P.L.", and

(2) if an order needed specific factor approval, the date of such approval was noted on the shipping invoice.

Mr. Savitsky also testified that in many cases requests for credit approval were telephoned to the factor upon receipt of the order and that approval was given the same day (A 152-B).

Plaintiff's principal witness was Jacqueline Wilson, defendant's former bookkeeper. Miss Wilson testified at length as to her familiarity with defendant's business. Miss Wilson agreed that many times the factor's approval was given the same day an order was received (A 188).

Thus, it is clear that there was no method of determining how many days prior to the credit approval date on the shipping invoice the underlying order had been taken.

On cross-examination, Miss Wilson gave the following testimony which was unrefuted:

- (1) With respect to shipping invoices containing a "P.L." credit approval notation and no credit approval date, it would be impossible for any person without knowledge of style numbers to determine when the underlying order had been solicited (A 192).
- (2) With respect to shipping invoices containing a credit approval date, it would be impossible for any person without knowledge of style numbers to determine how long prior to the credit approval date the underlying order had been solicited (A 194).

No testimony was adduced that would enable the jury to determine from the style numbers on the invoices when the order had been solicited and plaintiff did not attempt to offer such proof.

No evidence except the shipping invoices was submitted by the plaintiff to prove its entitlement to commissions.

(5) The Shipping Invoices

Admission of the several thousand invoices for shipments made during the last six days in May and in June and July, 1972 was objected to at the time of their offer (A 142). After completion of the trial and before the Court's charge to the jury, defendant moved to strike the invoices on the grounds that (a) the approved credit, or "P.L." invoices, contained no information that would enable the jury to determine when the underlying orders were solicited and that, (b) with respect to those invoices with credit approval dates after May 1, 1972, there was also no way to determine when the underlying orders had been solicited. (A 195). Defendant further contended that the submission of the invoices in bulk without testimony that would enable the jury to determine whether the orders had been solicited by MJB prior to April 30, 1972 was so patently prejudicial as to deprive defendant of a fair trial. (A 196). Since plaintiff produced no other evidence of commissions earned, defendant also moved to dismiss the claim for a failure of proof. (A 198). All of these motions were denied.

It is submitted that the reasoning behind the Court's denial of the motions goes to the heart of this appeal. While the Court agreed that the invoices were not the "best evidence" and that their very submission "might

be prejudicial", (A 196), they were sent to the jury because, as the Court stated, "... we don't have any of the better evidence ..." (A 196). At the same time, the Court also said:

"... I will instruct the jury that it must determine when the orders were booked and must determine that the orders were booked during the contractual relationship between Dana Hall and MJB." (A 196).

In its charge, the Court instructed the jury that the only commissions to which plaintiff was entitled were those payable "... on orders booked by plaintiff before the end of April, 1972." (A 205, underscoring supplied). Defendant contends that the difficulty with this instruction, as manifested by the jury's verdict, was that there was no way in which the jury might properly determine, with respect to the great majority of invoices, when the underlying orders had been solicited. The fact that the jury was instructed in a proper manner did not cure the defect caused by the failure of the plaintiff's proof.

(6) An Analysis of the Shipping Invoices

As an aid to this Court, defendant has included as appendices to this brief a calculation of the shipping invoices for the last six days in May and for June and July, 1972 (Plaintiff's Exhibits 21, 22 and 23) broken down into the following categories:

(1) Those invoices with credit approval dates prior to and including May 1, 1972 (Appendix I).

(2) Those invoices with credit approval dates later than May 1, 1972 (Appendix II).

(3) Those invoices to approved credit accounts containing a "P.L." notation and no credit approval dates (Appendix III).

Defendant respectfully submits that a review of the invoices in this fashion conclusively demonstrates that there was no reasonable basis for the jury's award of \$15,817.21 to the plaintiff as commissions earned on orders solicited prior to April 30, 1972 and shipped between May 25, 1972 and July 31, 1972.

(A) The pre-May 1, 1972 invoices

Defendant concedes for the purposes of this appeal that all invoices which bear credit approval dates of May 1, 1972 or earlier properly relate to orders found by the jury to have been solicited prior to April 30, 1972 and are therefore commissionable to the plaintiff. These invoices represent sales of \$21,647.75 commissionable at 7% and \$9,761.25 commis-

sionable at 3-1/2%. Total commissions due on the invoices are, therefore, \$1,394.12 and \$314.31, respectively, or the aggregate sum of \$1,708.43.*

(B) Invoices with credit approval dates later than May 1, 1972

Invoices with credit approval dates later than May 1, 1972 represent sales of \$183,677.51 commissionable at 7% and \$44,376.20 commissionable at 3-1/2%. Commissions payable on these invoices would be \$11,828.83 and \$1,420.22, respectively.

However, as indicated above, plaintiff introduced no evidence by which the jury might rationally and properly determine that an invoice with a post-May 1, 1972 credit approval date represented an order solicited prior to April 30, 1972. On the contrary, the testimony of defendant's president (A 152- B) confirmed by plaintiff's witness, Jacqueline Wilson (A 188), established that in many cases credit

*In computing the commissions payable on all invoices defendant has deducted the 8% trade discount from the sales figures.

approval was given the same day an order was received. Defendant therefore submits that the jury could not properly award plaintiff commissions on any order evidenced by these invoices.

(C) Invoices for approved credit accounts bearing no credit approval date

The invoices grouped in Appendix III are those representing shipments to approved credit accounts, indicated by a "P.L." listing, which contain no credit approval date. These invoices reflect sales of \$173,899.33 commissionable at 7% and sales of \$76,317.78 commissionable at 3-1/2%. The commissions that would be due on these sales are \$11,199.12 and \$2,460.01.

However, as Jacqueline Wilson testified (A 192), it was impossible for the jury to determine from these invoices whether the underlying orders were solicited before or after April 30, 1972.* Since

*It should be noted that commencing on May 1, 1972, Gerald Katz, formerly one of plaintiff's principals, was employed by defendant in its New York showroom and thereafter sold defendant's goods on a full-time basis. From that date onward, orders solicited through his efforts were not commissionable to the plaintiff.

plaintiff offered no proof enabling the jury to determine that any of these invoices represented orders solicited by plaintiff prior to its termination on April 30, 1972, there was no basis for an award of commissions on any of these orders and any such award could result only from the sheerest speculation.*

(D) A summary of the shipping invoices

A recapitulation of the shipping invoices indicates the following:

(1)	Commissions based on shipping invoices with pre-May 1, 1972 credit approval dates	\$1,708.43
(2)	Commissions based on shipping invoices to approved credit accounts	
	(a) invoices indicating "MJB"	26.18
	(b) all others	<u>13,632.95</u>
		\$15,367.56
(3)	Commissions based on shipping invoices with credit approval dates later than May 1, 1972	\$13,249.05

As the above patently demonstrates, the only commissions properly awarded to plaintiff for shipments made after May 25, 1972 are \$1,708.43 and \$26.18 or a total of \$1,734.61.

*The analysis of the approved credit invoices indicates that six bear the notation "MJB" as the salesman soliciting the orders. These invoices represent commissions totalling \$26.18. Defendant concedes that plaintiff is entitled to this sum.

To support its award of commissions due of \$15,817.21 on shipments made after May 25, 1972, it is clear that the jury has either given plaintiff credit for soliciting all of the approved credit account orders or else taken some percentage of both the approved credit invoices and those with credit approval dates after May 1, 1972 and held that plaintiff solicited these orders prior to its termination as defendant's representative.

Since there was no proof to indicate that plaintiff had solicited or was entitled to commissions on any of these orders, the verdict must be deemed to have been improper and should therefore be reversed. As will be shown below, plaintiff had the burden of proof to demonstrate its entitlement to commissions. Since there was a total failure of proof that any of the approved credit orders or those bearing credit approval dates later than May 1, 1972 were in fact solicited by the plaintiff, no basis exists to award plaintiff commissions on these orders.

A R G U M E N T

POINT I.

THE ADMISSION IN EVIDENCE OF ALL OF
DEFENDANT'S SHIPPING INVOICES WITHOUT
REQUIRING PLAINTIFF TO PROVE THAT IT
HAD SOLICITED THE UNDERLYING ORDERS
WAS IMPROPER AND SO PREJUDICIAL AS TO
DEPRIVE DEFENDANT OF ITS RIGHT TO A
FAIR TRIAL.

To prove its entitlement to commissions on shipments made by defendant from May 25, 1972 to July 31, 1972, plaintiff was permitted to introduce, in bulk, defendant's shipping invoices for the period which bore the notations "New York" or "House" or "MJB". Plaintiff offered no testimony to enable the jury to reasonably infer that these orders were solicited by plaintiff prior to its termination on April 30, 1972. Defendant testified that commencing May 1, 1972, it employed Gerald Katz, formerly a principal of plaintiff, on a full-time basis to operate its New York showroom. Plaintiff's own witness (Jacqueline Wilson) testified that, except for the limited number of invoices bearing credit approval dates prior to May 1, 1972, it was impossible for anyone to determine when the underlying orders were solicited.

The verdict manifests the jury's award of commissions to plaintiff for shipments represented by invoices bearing credit approval dates subsequent to May 1, 1972 or for ship-

ments to approved credit accounts.

The admission of the invoices, in bulk, was improper and prejudicial to the defendant. The jury, confronted with this great mass of documents (several thousand invoices), would have a predilection to determine that at least some of the invoices represented orders solicited by and commissionable to the plaintiff, even in the absence of any such evidence.

While ordinarily the issue of admission or exclusion of evidence is within the discretion of the trial court, certain standards of admissibility must be adhered to. The improper admission of evidence is grounds for reversal if it affects the substantial rights of a party or is prejudicial. McCandless v. United States, 298 U.S. 342 (1936); Purer & Co. v. Aktiebolaget Addo, 410 F.2d 871, 874 (9th Cir.) cert. denied, 396 U.S. 834 (1969). Especially crucial is the determination of admissibility when the objected to "evidence" represents the only proof introduced on a necessary element of a party's case. Pittman v. Littlefield, 438 F.2d 659, 662 (1st Cir. 1971).

In discussing the issue this Court in United States v. Byrd, 352 F.2d 570 (2d Cir. 1965), held that the trial court must balance "the probative value of the evidence on the one hand against its prejudicial character on the other". (at p. 574) However, the trial court in the instant case patently did not utilize this test. While indicating its awareness that the invoices "might be prejudicial", the Court admitted them

not because of their probative value, but rather because "... we don't have any of the better evidence". (A 196).

Since the magnitude of the verdict patently demonstrates that plaintiff was awarded commissions on shipments to approved credit accounts and/or to accounts represented by invoices with post May 1, 1972 credit approval dates, it must be held that the admission of the invoices, without a proper showing that plaintiff had solicited the orders, affected substantial rights of the defendant and was prejudicial.

POINT II.

A VERDICT AWARDING COMMISSIONS BASED
ON SHIPPING INVOICES WITHOUT PROOF
THAT PLAINTIFF SOLICITED THE UNDER-
LYING ORDERS WAS NECESSARILY SPECULA-
TIVE AND MUST BE SET ASIDE.

Although plaintiff contended that the shipping invoices represented orders solicited by the plaintiff prior to its termination, it did not offer any evidence that any of the orders were in fact solicited by the plaintiff. In its most favorable light, it is submitted that all the jury might reasonably infer from the evidence was that (a) shipping invoices bearing pre-May 1, 1972 credit approval dates represented orders solicited prior to that time and (b) since defendant had no New York employee earlier than May 1, 1972, these orders were solicited by the plaintiff. Commissions on these orders total \$1,708.43.

As confirmed by plaintiff's own witness, the jury had no way of determining the date on which orders represented by the shipping invoices with credit approval dates after May 1, 1972 (Appendix II), and the shipping invoices to approved credit accounts with no credit approval dates (Appendix III) were solicited.

It is well settled that verdicts based on speculation and conjecture are improper. Kuberski v. New York Central R.R., 359 F.2d 90 (2d Cir. 1966), cert. denied, 386 U.S. 1036 (1967); United States Rubber Co. v. Bauer, 319 F.2d 463 (8th Cir. 1963); American Casualty Co. v. Myrick, 304 F.2d 179 (5th Cir. 1962); Herman Schwabe, Inc. v. United States Shoe Machinery Corp., 297 F.2d 906, 910 (2d Cir. 1962); Feinsinger v. Bard, 195 F.2d 45 (7th Cir. 1952); see Lavender v. Kurn, 327 U.S. 645 (1946); Robie v. Ofgant, 306 F.2d 656 (1st Cir. 1962); Pittman v. Littlefield, 438 F. 2d 659 (1st Cir. 1971).

Speculation which has been defined as "the art of theorizing about a matter as to which evidence is not sufficient for certain knowledge," Jaxamillo v. United States, 357 F.Supp. 172, 175 (S.D.N.Y. 1973), "cannot supply the place of proof." Moore v. Chesapeake & Ohio Ry., 340 U.S. 573 (1951); Kuberski v. New York Central R.R., supra; Cupples Co. Mfrs. v. N.L.R.B., 106 F.2d 100, 104-05 (8th Cir. 1939).

While exactness is not always possible in ascertaining damages, a jury nevertheless cannot base its verdict on speculation or guess but must make a "just and reasonable estimate ... based on relevant data." Herman Schwabe, Inc. v. United States Shoe Machinery Corp., 297 F.2d 906, 909 (2d Cir. 1962); Zenith Radio Corp. v. Hazeltine Res., Inc., 395 U.S. 100, 124 (1969).

Notwithstanding the difficulty in ascertaining damages, to be "rescued from the realm of fancy and speculation" a verdict must be supported by "substantial evidence." Barnsdall Refining Corp. v. Cushman-Wilson Oil Co., 97 F.2d 481, 485 (8th Cir. 1938); United States v. Northern Paiute Nation, 393 F.2d 786 (Ct. Cl. 1968); Flintkote Co. v. Lysfjard, 246 F.2d 368, 375 (9th Cir.), cert. denied, 355 U.S. 835 (1957); Bagle v. Bond, 187 F.2d 362 (D.C. Cir. 1951); Campbell v. American Foreign S.S. Corp., 116 F.2d 926, 928-29 (2d Cir.), cert. denied, 313 U.S. 573 (1941).

Both Mr. Savitsky and Miss Wilson testified that in many cases factor approval was granted the same day an order was received. Accordingly, there was no reasonable basis or substantial evidence to enable the jury to infer that orders represented by Group II and Group III invoices were either solicited by plaintiff or solicited prior to April 30, 1972. Therefore, even though the Court properly instructed the jury that they might award damages only if

they found that the invoices represented pre May 1, 1972 orders solicited by the plaintiff, the jury could not determine which orders, if any, were in this category. To grant plaintiff commissions on any of these orders could result only from speculation and conjecture.

Barnsdall Refining Corp. v. Cushman-Wilson Oil Co., 97 F.2d 481 (8th Cir. 1938), involved a contract containing an option to sell certain property at a price to be determined by an appraiser mutually agreed on by the parties. The seller sought to exercise the option and the buyer repudiated the contract. The seller claimed damages equal to the difference between the fair market value of the property and an increased amount as found by an appraiser selected by the seller. In reversing a verdict for the seller, the Appeals Court held that since appraisers did not use a single formula to fix value, it was not possible for the jury to determine what the price would have been if the parties had agreed upon an appraiser. In fact, the jury had made its own appraisal which, under the circumstances of the case, amounted to speculation, requiring a reversal.

In Feinsinger v. Bard, 195 F.2d 45 (7th Cir. 1952), the jury in a personal action returned a verdict of, inter alia, \$9,532 for medical expenses. The parties had agreed to an award of \$3,532 for expenses already incurred. Although there was testimony suggesting the possibility of two future operations, there was "not an iota of evidence as to what,

if any [other] medical ... expenses" would be required. In modifying the award, the 7th Circuit said the jury could not have had the "faintest idea" as to the amount of future medical expenses and that the amount awarded, therefore, "was based solely on speculation and guess and ... cannot stand". (at p. 54).

Since, in the instant case, there was no evidence to indicate which, if any, of the Group II and Group III invoices represented orders solicited prior to April 30, 1972, it was impossible for the jury to have any more than the "faintest idea" which, if any, were in fact solicited by the plaintiff. Therefore, the jury's verdict, which is made up in part of commissions awarded on these invoices, must be held to have been the result of speculation and conjecture and must accordingly be reversed as improper.

POINT III.

SINCE THERE WAS NO EVIDENCE TO SHOW THAT
THE UNDERLYING ORDERS HAD BEEN SOLICITED
BY THE PLAINTIFF, PLAINTIFF DID NOT SATIS-
FY ITS BURDEN OF PROVING ENTITLEMENT TO
DAMAGES.

Plaintiff in the case at bar had the burden of proving not only its entitlement to commissions but the amount of commissions (damages) owed it by the defendant.

This burden never shifted to the defendant.

At most, the shipping invoices indicate that orders generated from New York were shipped between May 25, 1972 and July 31, 1972. However, once defendant's president testified that defendant employed Katz as its salesman in New York after May 1, 1972 and that Katz wrote orders which were shipped in June and July 1972, evidence was produced to rebut the naked inference that the invoices represented orders solicited by the plaintiff. Sabatino v. Curtiss Nat'l Bank, 446 F.2d 1046, 1055 (5th Cir. 1971).

Unless plaintiff introduced evidence to resolve the doubt as to who solicited the orders, and the date of the orders, plaintiff cannot be said to have satisfied its burden of proof, which, upon the totality of the evidence, remains with the plaintiff. Commercial Molasses Corp. v. The New York Tank Barge Corp., 314 U.S. 104, 112 (1941). Plaintiff must "produce evidence from which a rational inference could be drawn" that plaintiff was responsible for soliciting the orders reflected by the shipping invoices. Johnson v. Larmondra, 224 F.2d 30 (1st Cir. 1955).

Even if it is assumed, arguendo, that some of the orders were commissionable to plaintiff, this is not sufficient to prove the amount of damage. Clapper v. The Original Tractor Cab Co., 165 F.Supp. 565 (S.D. Indiana 1958). rev'd

on another issue, 270 F.2d 616 (7th Cir. 1958), cert. denied, 361 U.S. 967. Plaintiff must still prove the amount of damages by a preponderance of the evidence. While such proof need not be direct but may, instead, be circumstantial, Keough v. Chicago & N.W. Ry., 260 U.S. 156 (1922), and may even use estimates based upon assumptions, nonetheless, such assumptions must rest upon an adequate base. Herman Schwabe, Inc. v. United States Shoe Machinery Corp., 297 F.2d 906 (2d Cir.), cert. denied, 369 U.S. 865 (1962).

In the case at bar, plaintiff attempted to cast upon defendant the burden of proving the orders had not been solicited by the plaintiff when it testified as to the unavailability of the original order slips, implying that these had been wrongfully destroyed by the defendant. However, a plaintiff may not shift the burden of proving the amount of damage simply because a defendant "by his own wrong has precluded a more precise computation of damages". Assoc. Press v. Taft-Ingalls Corp., 340 F.2d 753 (6th Cir.), cert. denied, 382 U.S. 820 (1965); Locklin v. Day-Glo Color Corporation, 421 F.2d 873 (7th Cir. 1970).

C O N C L U S I O N

The judgment should be reversed, and a modified judgment in the reduced amount of \$7,915 directed or, in the alternative, the matter should be remanded for a new trial.

Dated: New York, New York
October 2, 1974

Respectfully submitted,

AMEN, WEISMAN & BUTLER
Attorneys for Defendant-Appellant

BARRY A. TESSLER, Esq.,
of Counsel.

INVOICES WITH CREDIT APPROVAL
DATES PRIOR TO MAY 1, 1972

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
9047	4-28	\$83.75	*
9024	4-27	67.00	
8830	4-27	50.25	
8829	4-27	100.50	*
8783	4-20	100.50	
8688	4-25	452.25	
8670	4-27	50.25	*
8669	4-27	100.50	
8612	4-24	217.75	
8611	4-25	167.50	
8524	4-25	1058.25	
8507	4-25	100.50	*
8187	4-25	67.00	
8131	4-24	234.50	
7936	4-28	1005.00	
7590	4-27	79.00	
7589	4-27	158.00	*
7582	4-28	98.75	*
7578	4-25	118.50	*
7545	4-20	112.50	*
7534	4-25	177.75	
7531	4-24	255.75	
7514	4-28	93.75	*
7505	4-24	187.50	
7492	4-27	75.00	
7380	4-24	217.75	
7379	4-28	83.75	*
7376	4-25	100.50	*
7334	4-25	187.50	
7311	4-27	56.25	*
7310	4-27	112.50	*
7284	4-28	118.75	
7209	4-14	67.00	
7078	4-24	234.50	
7060	4-20	100.50	*
6894	4-28	157.50	*
6889	4-25	167.50	
6748	4-27	88.50	*
6747	5-1	88.50	*
6746	5-1	59.00	*
6745	5-1	59.00	*
6744	5-1	59.00	*
6743	5-1	88.50	*
6742	4-27	59.00	*
6711	4-28	1005.00	
6485	4-27	67.00	
6482	4-27	50.25	
6481	4-27	100.50	*
6421	4-28	1005.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
6359	4-27	\$67.00	*
6358	5-1	67.00	*
6357	5-1	67.00	*
6354	4-27	50.25	
6353	4-27	100.50	*
6350	4-28	83.75	*
6347	4-25	150.75	
6336	4-25	502.50	
6318	4-20	100.50	*
6258	4-24	284.75	
6257	4-25	100.50	*
6169	4-25	132.75	
6062	4-25	73.75	*
6009	4-27	155.50	*
6008	5-1	155.50	*
6007	5-1	126.00	*
6006	5-1	126.00	*
6005	5-1	126.00	*
6004	5-1	155.50	*
6003	4-27	126.00	*
5986	4-27	53.25	
5985	4-27	124.25	*
5972	5-1	53.25	*
5971	5-1	53.25	*
5870	4-24	118.00	
5704	4-25	177.50	
5703	4-28	2070.00	
5628	4-25	150.75	
5621	4-25	201.00	*
5619	4-25	452.25	
5613	4-20	100.50	*
5600	4-24	201.00	
5582	1-19	16.75	
5548	4-24	50.25	*
5343	4-27	79.00	*
5342	5-1	79.00	*
5341	5-1	79.00	*
5340	5-1	79.00	*
5339	5-1	59.25	*
5338	5-1	79.00	*
5291	4-24	243.75	
5290	5-1	75.00	*
5289	5-1	75.00	*
5284	4-25	187.50	
5250	4-27	83.75	
5242	4-28	83.75	*
5236	4-27	50.25	*
5235	4-27	100.50	*
5180	4-27	79.00	*
5179	4-27	138.25	*
5175	4-27	158.00	
5155	4-28	98.75	*

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
5104	4-25	\$197.50	
6079	3-2	14.75	*
5040	5-1	117.25	*
5039	5-1	117.25	*
5127	3-31	67.00	
5113	4-25	118.50	*
4535	4-24	158.00	
4519	5-1	134.00	*
4429	4-27	117.25	
12934	4-25	502.50	
12932	5-1	79.00	*
12829	4-11	16.75	
12345	2-22	54.00	
12344	2-22	54.00	
12343	2-22	54.00	
12341	2-18	54.00	
12340	2-10	54.00	
12339	2-22	54.00	
12338	3-18	54.00	
12337	2-22	54.00	
12336	2-22	54.00	
12335	2-18	54.00	
12333	2-22	54.00	
12331	2-17	54.00	
12332	3-10	54.00	
12238	2-22	61.00	
12237	2-22	61.00	
12236	2-22	61.00	
12234	2-18	61.00	
12233	2-18	61.00	
12232	2-22	61.00	
12231	3-18	61.00	
12230	2-22	61.00	
12229	2-22	61.00	
12228	2-18	61.00	
12226	2-22	61.00	
12224	3-10	61.00	
12223	3-17	61.00	
12213	4-25	402.00	
12211	4-28	217.75	
12208	4-27	100.50	*
12207	5-1	100.50	*
12206	5-1	67.00	*
12205	5-1	67.00	*
12204	5-1	67.00	*
12203	4-27	67.00	*
12202	5-1	100.50	*
12199	4-25	201.00	*
12189	4-24	251.25	
12185	4-25	167.50	
12048	4-28	83.75	*

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
12041	4-20	\$100.50	*
11935	2-18	100.50	
11681	4-24	217.75	
11668	4-27	100.50	
11667	4-27	201.00	*
11363	4-25	83.75	*
11237	4-27	50.25	*
11236	4-27	100.50	*
11122	5-1	167.50	*
11121	5-1	67.00	*
11120	5-1	134.00	*
1119	5-1	67.00	*
1118	5-1	167.50	*
1117	4-27	67.00	*
10850	4-20	100.50	*
10849	4-25	167.50	
10775	4-25	493.75	
10766	4-24	150.75	
10681	4-25	150.75	
10645	2-22	61.00	
10640	3-10	61.00	
10514	4-24	50.25	*
10340	4-27	50.25	
10476	3-5	67.00	
10312	4-28	83.75	*
10308	4-25	167.50	
10288	4-25	100.50	*
10191	4-24	217.75	
10166	4-28	1005.00	
10042	4-28	1005.00	
10026	5-1	83.75	*
10019	4-28	167.50	*
10003	4-28	100.50	
9968	4-20	100.50	*
9952	4-25	100.50	*
9913	4-27	50.25	
9912	4-27	100.50	*
9908	4-24	217.75	
9882	4-27	67.00	
9881	4-27	134.00	*
9858	4-27	50.25	
9670	4-20	100.50	*
9595	4-28	165.75	*
9578	4-25	552.75	
9547	5-1	67.00	*
9456	5-1	67.00	*
9403	4-24	177.75	
9392	4-25	305.75	
9374	4-24	217.75	
9217	4-26	50.25	

MAY AND JUNE 1972 INVOICES
WITH CREDIT APPROVAL DATES
LATER THAN MAY 1, 1972

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
9062	5-31	\$100.50	*
9061	6-22	201.00	
9036	5-23	134.00	
9034	5-12	50.25	*
9029	6-1	50.25	*
9018	6-7	83.75	*
9017	5-16	100.50	
9007	5-16	83.75	*
9003	5-12	50.25	*
8928	6-14	67.00	*
8925	5-9	167.50	
8895	5-8	100.50	*
8891	5-11	67.00	*
8879	6-19	83.75	*
8878	6-19	50.25	
8877	6-22	50.25	*
8876	6-23	67.00	*
8875	6-22	50.25	*
8864	6-16	67.00	
8861	6-20	134.00	
8853	6-14	50.25	
8848	6-23	293.75	
8832	6-20	11340.00	
8828	5-25	134.00	
8802	5-16	67.00	
8773	5-11	50.25	*
8748	6-28	536.00	
8728	6-13	50.25	
8775	6-22	502.50	
8711	6-16	83.75	*
8710	6-28	16.75	
8709	6-28	16.75	
8686	5-11	268.00	
8685	5-31	67.00	
8680	5-31	67.00	
8679	5-30	67.00	
8662	5-10	837.50	
8661	5-10	837.50	
8657	6-8	67.00	
8646	5-23	39.50	
8620	5-25	100.50	
8619	5-26	100.50	
8618	5-25	100.50	
8613	5-18	201.00	*
8597	5-23	79.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
8585	5-17	39.50	
8559	6-6	56.25	
8558	6-5	93.75	
8556	6-16	56.25	*
8555	6-9	56.25	*
8554	6-1	71.00	*
8553	5-19	153.75	
8543	6-1	56.25	
9539	5-26	93.75	
8533	5-25	56.25	*
8525	6-2	53.25	
8521	6-1	69.00	*
8520	5-30	53.25	
8515	6-5	292.00	*
8514	5-25	274.25	*
8513	5-24	75.00	
8489	5-15	237.00	
8482	5-3	59.75	
8480	6-6	56.25	
8479	6-7	87.75	
8468	6-7	56.25	
8466	6-26	75.00	*
8465	6-6	56.25	
8463	6-13	56.25	
8449	5-19	426.00	*
8447	5-31	426.00	
8443	6-5	248.50	
8442	6-2	145.00	
8441	6-2	75.00	*
8440	6-22	172.50	
8410	5-23	71.00	
8409	5-20	53.25	
8407	5-24	53.25	
8404	5-24	71.00	
8336	6-7	562.50	
8326	5-23	67.00	
8325	5-23	50.25	
8314	5-16	345.00	*
8313	5-15	124.25	
8312	5-25	106.50	
8311	5-26	106.50	
8310	5-25	106.50	
8292	5-19	53.25	
8291	6-19	53.25	*
8287	5-30	53.25	
8286	5-18	71.00	*
8275	5-16	71.00	
8258	5-15	53.25	
8256	5-16	71.00	*
8243	5-23	142.00	
8242	5-22	106.50	*
8210	5-12	53.25	*
8201	5-5	106.50	*
8170	5-25	142.00	
8169	5-10	83.75	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
8125	5-25	\$75.00	
8108	5-26	100.50	
8107	5-26	134.00	
8106	5-26	134.00	
8104	5-11	268.00	
8095	6-20	100.50	*
8086	6-20	50.25	*
8075	6-19	50.25	
8063	6-23	50.25	
8060	6-23	67.00	*
8059	6-23	67.00	*
8058	6-22	100.50	*
8057	6-22	100.50	*
8053	6-26	67.00	
8052	5-19	56.25	
8051	6-19	67.00	
8049	6-22	134.00	
8048	6-14	50.25	*
8044	6-19	50.25	
8043	6-13	142.00	*
8031	6-26	1608.00	
8021	5-15	56.25	
8015	5-16	75.00	*
8008	5-30	56.25	
8002	5-15	225.00	
8000	5-25	75.00	
7999	5-26	225.00	
7998	5-26	75.00	
7997	5-31	300.00	
7996	5-31	75.00	
7995	5-31	75.00	
7974	5-25	134.00	*
7970	6-23	67.00	*
7968	6-23	67.00	
7960	6-1	89.75	*
7957	6-22	134.00	
7953	5-22	56.25	
7944	6-2	93.25	
7943	5-22	56.25	*
7934	5-19	56.25	
7933	5-19	56.25	
7932	5-19	56.25	
7930	5-19	75.00	*
7925	5-19	75.00	*
7918	5-18	158.75	*
7916	5-18	56.25	*
7907	5-17	37.50	
7901	6-7	93.75	*
7899	5-16	75.00	*
7897	5-16	75.00	
7896	6-1	75.00	
7895	6-1	75.00	
7886	6-22	301.50	
7879	6-14	134.00	*
7862	5-26	88.75	
7861	5-26	166.50	
7860	5-28	166.50	
7849	6-7	426.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
7848	6-7	\$568.00	
7847	6-7	426.00	
7846	6-7	355.00	
7845	6-7	213.00	
7844	6-7	426.00	
7843	6-7	142.00	
7842	6-7	71.00	
7841	6-7	142.00	
7840	6-7	142.00	
7839	6-7	213.00	
7838	6-7	426.00	
7835	5-19	450.00	*
7830	6-23	167.50	
7826	6-23	301.50	
7823	6-22	502.50	
7819	6-20	201.00	
7812	6-13	100.50	
7811	6-13	50.25	*
7809	6-9	67.00	*
7808	6-9	50.25	
7793	6-8	50.25	
7766	5-9	93.75	
7754	5-31	112.50	*
7748	6-14	67.00	*
7747	6-14	100.50	*
7742	6-14	67.00	
7732	6-13	50.25	
7728	6-9	50.25	*
7726	6-8	83.25	
7724	5-26	75.00	
7723	5-26	75.00	
7722	5-26	75.00	
7719	5-23	131.25	
7718	5-25	112.50	
7717	5-26	112.50	
7716	5-25	112.50	
7690	5-11	300.00	
7678	6-8	117.25	*
7674	6-19	335.00	
7645	6-14	50.25	
7643	6-1	134.00	
7641	5-11	284.00	
7618	6-14	804.00	
7615	6-15	167.50	*
7614	6-15	2512.50	
7613	6-5	67.00	
7612	6-5	67.00	
7611	6-5	268.00	
7610	6-5	435.50	
7597	6-5	16.75	
7592	6-19	50.25	*
7546	6-13	84.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
7529	6-7	\$450.00	
7528	6-7	525.00	
7527	6-7	375.00	
7526	6-7	450.00	
7525	6-7	300.00	
7524	6-7	450.00	
7523	6-7	150.00	
7522	6-7	75.00	
7521	6-7	225.00	
7520	6-7	225.00	
7519	6-7	225.00	
7518	6-7	300.00	
7517	5-18	225.00	*
7488	5-22	75.00	
7487	5-22	75.00	
7486	5-22	75.00	
7485	5-22	75.00	
7484	5-22	75.00	
7483	5-22	93.75	
7482	5-22	75.00	
7481	5-22	93.75	
7480	5-22	75.00	
7479	5-22	75.00	
7478	5-22	75.00	
7479	5-22	75.00	
7478	5-22	75.00	
7477	5-22	75.00	
7476	5-22	75.00	
7475	5-22	75.00	
7474	5-22	75.00	
7473	5-22	75.00	
7472	5-22	75.00	
7471	5-22	75.00	
7470	5-22	75.00	
7469	5-22	75.00	
7468	5-22	75.00	
7467	5-22	75.00	
7466	5-22	75.00	
7465	5-22	75.00	
7464	5-22	75.00	
7463	5-22	75.00	
7462	5-22	75.00	
7461	5-22	75.00	
7460	5-22	75.00	
7459	5-22	75.00	
7458	5-22	93.75	
7457	5-22	75.00	
7456	5-22	75.00	
7455	5-22	93.75	
7454	5-22	93.75	
7453	5-22	93.75	
7452	5-22	75.00	
7451	5-22	75.00	
7450	5-22	75.00	
7449	5-22	75.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
7448	5-22	\$75.00	
7447	5-22	75.00	
7446	5-22	75.00	
7445	5-22	75.00	
7444	5-22	75.00	
7443	5-22	75.00	
7442	5-22	93.75	
7441	5-22	93.75	
7440	5-22	75.00	
7439	5-22	75.00	
7417	6-19	134.00	
7416	6-14	100.50	*
7415	6-14	100.50	*
7414	6-16	154.00	
7412	6-1	100.50	*
7409	6-12	83.75	*
7398	6-13	50.25	*
7360	6-15	217.75	
7333	5-3	75.00	
7332	5-3	112.50	
7331	5-3	75.00	
7330	5-3	112.50	
7328	5-3	56.25	
7307	5-3	75.00	
7291	5-3	56.25	
7282	6-5	16.75	
7275	5-10	937.50	
7274	5-10	937.50	
7272	5-8	187.50	
7266	6-7	402.00	*
7265	6-7	536.00	
7264	6-7	402.00	
7263	6-7	335.00	
7262	6-7	268.00	
7261	6-7	469.00	
7260	6-7	67.00	
7259	6-7	67.00	
7258	6-7	134.00	
7257	6-7	134.00	
7256	6-7	134.00	
7255	6-7	402.00	
7234	6-21	16.75	
7224	5-31	948.00	
7219	6-6	201.00	*
7218	6-8	16.75	
7210	6-14	268.00	
7208	6-14	67.00	
7207	6-14	134.00	
7206	6-14	67.00	
7205	6-14	234.50	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
7203	6-7	\$1340.00	
7197	6-15		
		167.50	
7185	6-13	50.25	
7184	6-15	134.00	*
7175	5-15	67.00	
7174	5-15	83.75	
7173	5-15	83.75	
7172	5-15	67.00	
7171	5-15	67.00	
7170	5-15	67.00	
7169	5-15	67.00	
7168	5-15	67.00	
7167	5-15	67.00	
7166	5-15	67.00	
7165	5-15	67.00	
7164	5-15	67.00	
7163	5-15	67.00	
7162	5-15	67.00	
7161	5-15	67.00	
7160	5-15	67.00	
7159	5-15	67.00	
7158	5-15	67.00	
7157	5-15	67.00	
7156	5-15	67.00	
7155	5-15	67.00	
7154	5-15	67.00	
7153	5-15	67.00	
7152	5-15	67.00	
7151	5-15	67.00	
7150	5-15	67.00	
7149	5-15	67.00	
7148	5-15	67.00	
7147	5-15	67.00	
7146	5-15	67.00	
7145	5-15	67.00	
7144	5-15	67.00	
7143	5-15	67.00	
7142	5-15	67.00	
7141	5-15	67.00	
7140	5-15	83.75	
7139	5-15	83.75	
7138	5-15	67.00	
7137	5-15	67.00	
7136	5-15	67.00	
7135	5-15	67.00	
7134	5-15	67.00	
7133	5-15	83.75	
7132	5-15	67.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
7131	5-15	\$67.00	
7130	5-15	67.00	
7129	5-15	83.75	
7128	5-15	83.75	
7127	5-15	67.00	
7126	5-15	67.00	
7101	5-23	134.00	
7095	5-23	67.00	
7094	5-15	83.75	
7093	5-25	83.75	
7092	5-26	100.50	
7091	5-25	100.50	
7089	6-2	83.75	*
7007	5-11	236.00	
6958	5-11	268.00	
6944	5-15	50.25	
6939	5-1	67.00	*
6928	5-18	201.00	*
6926	5-10	1340.00	
6868	6-20	2261.25	
6859	6-7	100.50	
6844	5-12	56.25	*
6785	5-3	50.25	
6730	6-12	100.50	
6725	5-25	67.00	
6724	5-25	50.25	
6715	6-16	242.50	
6713	5-19	368.50	*
6699	6-18	150.75	*
6682	6-16	2110.50	
6681	6-16	2680.00	
6672	5-5	33.50	*
6671	6-5	16.75	
6669	6-8	402.00	
6667	6-7	402.00	
6666	6-7	402.00	
6664	6-7	335.00	
6663	6-7	268.00	
6662	6-7	469.00	
6661	6-7	67.00	
6660	6-7	67.00	
6659	6-7	201.00	
6658	6-7	201.00	
6657	6-7	201.00	
6656	6-7	402.00	
6651	6-14	50.25	
6644	6-1	67.00	
6613	6-13	67.00	*
6608	5-18	50.25	*
6600	5-11	402.00	
6599	5-9	167.50	
6592	6-7	335.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
6591	6-7	469.00	
6590	6-7	134.00	
6589	6-7	402.00	
6588	6-7	268.00	
6587	6-7	536.00	
6586	6-7	134.00	
6585	6-7	67.00	
6584	6-7	134.00	
6583	6-7	201.00	
6582	6-7	201.00	
6581	6-7	469.00	
6577	5-15	217.75	
6576	5-18	201.00	*
6572	6-8	201.00	*
6567	5-8	100.50	
6566	6-15	319.75	
6558	6-15	134.00	
6539	5-3	50.25	
6538	5-3	67.00	
6518	5-11	134.00	*
6516	6-1	134.00	
6512	6-2	50.25	*
6487	5-8	67.00	*
6478	5-8	201.00	
6477	5-22	67.00	
6476	5-22	67.00	
6475	5-22	67.00	
6474	5-22	67.00	
6473	5-22	67.00	
6472	5-22	83.75	
6471	5-22	67.00	
6470	5-22	83.75	
6469	5-22	67.00	
6468	5-22	67.00	
6467	5-22	67.00	
6466	5-22	67.00	
6465	5-22	67.00	
6464	5-22	67.00	
6463	5-22	67.00	
6462	5-22	67.00	
6461	5-22	67.00	
6460	5-22	67.00	
6459	5-22	67.00	
6458	5-22	67.00	
6457	5-22	67.00	
6456	5-22	67.00	
6455	5-22	67.00	
6454	5-22	67.00	
6453	5-22	67.00	
6452	5-22	67.00	
6451	5-22	67.00	
6450	5-22	67.00	
6449	5-22	67.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
6448	5-22	67.00	
6447	5-22	83.75	
6446	5-22	67.00	
6445	5-22	67.00	
6444	5-22	83.75	
6443	5-22	83.75	
6442	5-22	83.75	
6441	5-22	67.00	
6440	5-22	67.00	
6439	5-22	67.00	
6438	5-22	67.00	
6437	5-22	67.00	
6436	5-22	67.00	
6435	5-22	67.00	
6434	5-22	67.00	
6433	5-22	67.00	
6432	5-22	67.00	
6431	5-22	83.75	
6430	5-22	83.75	
6429	5-22	67.00	
6428	5-22	67.00	
6424	5-10	100.50	
6420	6-7	402.00	
6419	6-7	335.00	
6418	6-7	402.00	
6417	6-7	335.00	
6416	6-7	268.00	
6415	6-7	335.00	
6414	6-7	134.00	
6413	6-7	67.00	
6412	6-7	201.00	
6411	6-7	201.00	
6410	6-7	268.00	
6409	6-7	402.00	
6407	6-13	134.00	*
6405	6-13	50.25	*
6373	5-18	201.00	*
6341	6-13	318.25	
6317	5-19	100.50	
6295	5-8	167.50	
6287	6-12	134.00	
6267	6-5	1959.75	
6239	6-1	100.50	*
6238	6-3	67.00	
6230	6-13	167.50	
6229	6-7	134.00	*
6226	5-10	1675.00	
6216	5-3	50.25	
6215	5-3	67.00	
6214	5-8	67.00	*
6213	5-3	50.25	*
6209	5-3	50.25	
6207	5-3	67.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
6025	6-9	83.75	*
6021	6-9	50.25	*
6001	5-22	16.75	
5991	6-7	98.75	*
5895	5-10	100.50	
5894	5-8	167.50	
5884	5-5	50.25	
5876	5-11	268.00	
5866	5-3	59.00	
5865	5-3	59.00	
5864	5-3	59.00	
5863	5-3	59.00	
5862	5-3	88.50	
5861	5-3	59.00	
5860	5-3	88.50	
5844	5-19	804.00	*
5830	5-16	67.00	
5825	6-8	50.25	
5766	6-7	167.50	*
5760	6-9	2345.00	
5755	5-9	150.75	
5743	5-3	138.00	
5742	5-3	138.00	
5742	5-3	138.00	
5741	5-3	138.00	
5740	5-3	138.00	
5738	5-3	138.00	
5737	5-3	207.00	
5736	5-8	67.00	*
5725	5-3	67.00	
5685	6-2	134.00	*
5683	5-12	79.00	*
5641	6-7	50.25	
5572	6-8	646.00	
5567	6-8	1646.00	
5564	6-6	100.50	
5562	6-5	1591.75	*
5519	6-6	268.00	
5516	6-6	134.00	
5512	6-6	134.00	
5499	5-30	83.75	*
5498	6-1	134.00	*
5494	6-1	134.00	
5493	6-1	134.00	
5485	5-26	134.00	
5483	6-7	1011.00	
5482	5-24	100.50	
5481	5-23	117.25	
5439	5-3	79.00	
5437	6-5	1005.00	
5436	6-5	502.50	
5435	6-5	703.50	
5434	6-5	703.50	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
6206	5-3	67.00	
6205	5-3	100.50	
6204	5-3	67.00	
6203	5-3	100.50	
6202	5-3	100.50	
6201	5-3	100.50	
6199	5-15	67.00	
6198	5-15	67.00	
6197	5-15	67.00	
6196	5-15	83.75	
6195	5-15	67.00	
6194	5-15	67.00	
6193	5-15	67.00	
6192	5-15	67.00	
6191	5-15	67.00	
6190	5-15	67.00	
6189	5-15	67.00	
6188	5-15	67.00	
6187	5-15	67.00	
6186	5-15	67.00	
6185	5-15	67.00	
6184	5-15	67.00	
6183	5-15	67.00	
6182	5-15	83.75	
6181	5-15	83.75	
6180	5-15	67.00	
6179	5-15	67.00	
6178	5-15	67.00	
6177	5-15	83.75	
6176	5-15	67.00	
6175	5-15	67.00	
6174	5-15	83.75	
6173	5-15	83.75	
6172	5-15	67.00	
6162	6-9	67.00	*
6155	6-7	335.00	
6154	6-7	603.00	
6153	6-7	402.00	
6152	6-7	335.00	
6151	6-7	268.00	
6150	6-7	335.00	
6149	6-7	67.00	
6148	6-7	67.00	
6147	6-7	134.00	
6146	6-7	201.00	
6145	6-7	201.00	
6144	6-7	402.00	
6131	5-16	167.50	*
6098	6-13	83.75	*
6095	5-9	19.75	
6039	5-15	67.00	
6035	5-15	117.25	
6032	5-3	50.25	*
6026	5-19	301.50	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
5433	6-2	774.75	
5432	6-5	83.75	
5431	6-5	502.50	*
5416	5-19	50.25	
5407	5-30	134.00	
5405	6-5	83.75	
5403	6-5	67.00	
5395	6-5	134.00	
5394	6-5	117.25	
5393	6-5	83.75	*
5392	6-5	100.50	
5390	6-5	134.00	*
5389	6-5	217.75	*
5388	6-5	134.00	
5377	5-8	237.00	
5358	5-25	134.00	*
5357	6-2	100.50	*
5350	5-18	100.50	*
5348	5-19	50.25	
5347	5-26	201.00	
5335	6-2	75.00	
5272	5-3	59.25	
5271	6-1	703.50	
5259	6-2	100.50	
5257	6-2	335.00	*
5227	5-23	59.25	
5223	6-1	487.00	*
5209	6-5	100.50	
5204	6-5	83.75	
5190	5-30	100.50	
5186	5-30	201.00	
5185	5-30	134.00	
5183	5-30	201.00	
5170	6-2	301.50	*
5156	5-19	98.75	
5150	6-2	301.50	
5149	6-2	184.25	
5130	5-30	201.00	
5099	6-5	4696.50	*
5095	6-2	67.00	
5094	6-2	201.00	
5076	5-23	134.00	
5061	5-3	67.00	
5060	5-5	67.00	
5059	5-3	67.00	
5058	5-3	67.00	
5057	5-3	100.50	
5056	5-3	67.00	
5055	5-3	100.50	
4622	5-25	50.25	*
4621	5-24	50.25	
4620	5-24	100.50	
4619	5-23	67.00	

<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
4997	5-16	268.00	*
4995	5-31	67.00	*
4993	5-30	134.00	
4986	5-31	134.00	
4982	5-24	134.00	
4981	5-24	100.50	
4979	5-23	50.25	
4978	5-23	83.75	
4968	5-18	67.00	*
4964	5-31	100.50	*
4962	5-5	83.75	*
4948	5-23	150.75	
4936	2-27	150.00	
4928	5-24	234.50	
4891	5-16	83.75	*
4884	5-26	134.00	
4880	5-30	134.00	
4878	5-26	201.00	
4832	5-30	335.00	
4831	5-30	268.00	
4827	5-30	100.50	
4822	5-17	16.75	
4819	5-30	134.00	
4818	5-30	201.00	
4816	5-30	201.00	
4814	5-26	134.00	
4750	5-16	167.50	
4748	5-16	351.75	*
4719	5-12	100.50	
4700	5-12	134.00	*
4691	5-18	100.50	*
4667	5-17	67.00	
4666	5-17	67.00	
4665	5-17	50.25	
4664	5-16	67.00	
4663	5-17	100.50	
4659	5-17	134.00	
4590	5-25	184.25	
4566	5-11	67.00	*
4562	5-3	59.25	
4559	5-3	98.75	
4554	5-23	753.75	
4522	5-3	67.00	*
4485	5-16	347.00	
4469	5-19	134.00	
4416	5-3	134.00	
4399	5-3	176.50	*
4380	5-5	67.00	*
4359	5-3	100.50	
4357	5-3	150.75	
4344	5-18	67.00	*

JULY 1972 INVOICES WITH CREDIT
APPROVAL DATES LATER THAN MAY 1, 1972

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<u>Invoice No.</u>	<u>Credit Approval Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
12994	7-19	16.75	*
12977	5-9	83.75	
12974	6-7	472.00	
12970	7-7	100.50	
12969	7-7	100.50	
12968	7-7	100.50	
12967	7-7	100.50	
12966	7-7	100.50	
12960	6-9	50.25	*
12959	7-27	37.50	*
12958	6-6	284.75	
12949	6-2	50.25	
12942	7-11	50.25	*
12922	5-18	59.00	*
12915	5-11	50.25	*
12910	7-13	201.00	
12883	5-24	67.00	
12879	5-24	100.50	
12877	6-2	67.00	*
12876	6-26	201.00	*
12872	5-16	216.00	*
12866	7-25	1846.00	
12872	5-16	216.00	*
12865	6-22	67.00	
12864	6-22	67.00	
12863	6-22	67.00	
12862	6-22	67.00	
12861	6-22	67.00	
12860	6-22	134.00	
12859	6-30	67.00	
12858	6-30	67.00	
12855	7-6	438.00	*
12831	7-13	16.75	
12827	6-8	301.50	*
12821	7-7	485.75	
12796	5-8	67.00	*
12783	7-20	184.25	*
12782	7-13	100.50	*
12781	7-13	100.50	
12780	7-10	201.00	*
12771	5-25	39.50	*
12765	5-25	59.25	*
12759	5-18	109.25	*
12755	7-20	59.00	
12368	6-22	79.00	*
12367	6-22	59.25	
12356	7-20	117.25	*
12355	7-20	67.00	*
12354	7-18	201.00	*
12326	7-5	201.00	*
12323	6-15	50.25	
12320	6-30	50.25	*
12319	6-26	176.50	*
12317	7-14	83.75	

12314	7-13	67.00	
12313	6-15	50.25	
12307	6-14	100.50	
12305	6-26	50.25	*
12295	6-14	67.00	*
12294	5-30	67.00	*
12292	7-11	50.25	*
12291	7-10	50.25	
12288	7-10	100.50	
12285	7-21	50.25	*
12284	7-5	50.25	*
12283	7-5	67.00	
12281	7-6	100.50	*
12279	6-30	50.25	*
12278	7-5	50.25	*
12276	6-30	50.25	*
12272	6-30	50.25	
12268	7-14	100.50	
12267	7-14	83.75	*
12264	7-21	100.50	*
12260	7-10	83.75	*
12259	6-28	92.46	
12257	7-27	201.00	*
12254	6-28	50.25	*
12252	7-11	100.50	
12248	5-5	201.00	*
12245	7-11	402.00	*
12192	6-27	50.25	
12150	5-19	100.50	
12147	7-6	335.00	*
12142	5-31	67.00	
12139	6-8	67.00	
12110	7-7	100.50	
12101	6-15	150.75	
12077	6-22	67.00	
12076	6-22	67.00	
12075	6-22	67.00	
12074	6-22	67.00	
12073	6-30	67.00	
12072	6-7	502.50	
12070	6-7	368.50	
12069	6-7	536.00	
12068	6-7	351.75	
12067	6-7	402.00	
12066	6-7	335.00	
12065	6-7	268.00	
12064	6-7	67.00	
12062	6-7	67.00	
12061	6-7	201.00	
12060	6-7	134.00	
12059	6-7	134.00	
12058	6-7	335.00	
12055	5-3	50.25	
12034	6-27	498.75	

12031	6-27	117.25	
12029	6-26	100.50	
12028	6-1	134.00	
12027	5-31	402.00	
12009	7-18	100.50	
12008	7-20	296.75	
11999	6-7	536.00	
11996	7-11	167.50	*
11990	6-14	313.50	*
11955	7-13	768.00	
11954	5-15	184.25	
11952	5-16	162.75	
11946	7-17	67.00	
11943	7-24	16.75	
11942	7-5	50.25	
11941	7-5	50.25	
11940	7-24	50.25	
11939	7-24	50.25	
11937	7-24	50.25	
11936	7-18	100.50	
11934	7-18	100.50	
11926	5-25	134.00	*
11925	5-25	73.75	*
11924	5-19	94.50	
11922	5-22	126.00	
11921	5-30	44.25	
11920	6-19	44.25	*
11918	5-18	176.25	
11910	5-15	73.75	*
11896	7-11	88.50	*
11895	5-12	177.00	
11892	5-15	158.00	
11891	5-25	199.25	
11890	5-26	199.25	
11889	5-25	219.00	
11880	5-3	39.50	
11874	6-30	67.00	
11873	6-30	402.00	
11872	6-30	67.00	
11871	5-23	134.00	
11870	5-10	167.50	
11855	5-18	201.00	*
11843	7-11	118.50	*
11837	5-26	98.75	
11836	5-26	118.50	
11835	5-26	118.50	
11830	6-30	50.25	
11828	6-8	861.50	*
11810	5-3	67.00	
11809	5-3	67.00	
11808	5-3	100.50	
11807	5-3	67.00	
11806	5-3	100.50	
11805	5-3	100.50	
11804	5-3	100.50	

11787	5-8	167.50	
11775	5-24	67.00	
11763	6-19	159.75	*
11762	5-18	100.50	*
11761	7-13	67.00	*
11759	5-18	117.25	*
11757	5-31	100.50	*
11756	6-7	117.25	*
11748	7-25	1029.00	*
11746	5-12	100.50	*
11724	6-14	67.00	
11715	6-2	67.00	*
11705	7-11	67.00	
11698	6-2	67.00	
11697	5-19	150.75	*
11696	5-30	100.50	
11695	5-19	150.75	*
11694	5-19	150.75	*
11691	5-19	150.75	*
11685	5-15	385.25	
11684	5-25	184.25	
11683	5-26	184.25	
11682	5-25	184.25	
11677	6-15	33.50	
11671	5-11	268.00	
11670	6-15	100.50	
11650	6-7	167.50	*
11634	6-23	50.25	
11630	7-7	201.00	*
11623	6-7	402.00	
11622	5-31	100.50	*
11620	5-22	268.00	
11619	5-24	100.50	
11567	7-5	319.50	*
11566	7-11	53.25	*
11564	7-10	53.25	*
11563	7-7	75.00	
11562	6-29	35.50	*
11560	6-30	112.50	*
11555	6-15	73.00	
11554	7-12	53.25	
11548	6-28	71.00	
11544	5-19	301.50	
11543	5-16	251.25	*
11538	6-7	1474.00	
11535	6-22	138.00	*
11534	6-22	103.50	*
11527	6-14	71.00	*
11509	6-22	134.00	
11508	6-22	67.00	
11507	6-22	268.00	
11506	6-30	67.00	
11505	6-30	67.00	
11479	5-15	134.00	*
11453	6-7	335.00	
11452	6-7	536.00	

11451	6-7	335.00	
11450	6-7	402.50	
11449	6-7	201.00	
11448	6-7	469.00	
11447	6-7	134.00	
11446	6-7	134.00	
11445	6-7	134.00	
11444	6-7	268.00	
11443	6-7	402.00	
11435	6-8	69.00	
11429	6-7	35.50	*
11419	6-7	53.25	
11380	5-15	117.25	
11370	5-23	134.00	
11361	7-10	50.25	
11360	7-10	67.00	*
11358	7-7	67.00	*
11357	7-5	67.00	*
11356	7-6	50.25	*
11353	6-30	50.25	*
11351	7-7	67.00	
11350	7-7	67.00	
11349	7-7	100.50	
11348	7-7	100.50	
11346	6-30	150.75	
11345	7-5	67.00	*
11344	7-5	50.25	*
11340	7-5	67.00	
11338	7-14	83.75	
11333	7-13	134.00	*
11332	7-20	33.50	*
11331	7-11	134.00	*
11328	7-7	50.25	*
11327	7-11	50.25	*
11325	7-7	50.25	*
11321	7-5	50.25	*
11310	5-23	50.25	
11307	5-24	67.00	
11290	5-26	201.00	
11287	6-30	100.50	
11279	5-22	150.75	*
11270	5-26	88.75	
11269	5-26	106.50	
11268	5-26	106.50	
11250	6-19	50.25	
11249	6-19	67.00	
11248	6-9	67.00	
11247	6-9	167.50	
11219	6-2	138.00	
11213	5-19	53.25	
11195	7-11	16.75	*
11193	7-11	50.25	*
11192	7-11	50.25	*
11191	7-13	201.00	
11186	6-15	67.00	*

11181	6-14	100.50	
11180	7-17	268.00	*
11179	7-5	268.00	*
11136	6-29	16.75	
11094	7-17	167.50	*
11083	7-11	301.50	*
11019	5-11	134.00	*
11002	6-7	50.25	*
10978	6-14	50.25	
10976	6-21	50.25	*
10975	6-16	67.00	*
10974	6-23	67.00	
10969	6-19	67.00	*
10963	5-25	100.50	*
10962	5-25	83.75	*
10961	6-28	536.00	
10959	6-22	201.00	
10941	7-11	100.50	*
10934	6-2	134.00	*
10933	6-5	134.00	
10928	5-31	426.00	
10922	6-9	167.50	*
10915	7-7	150.75	
10901	5-15	138.00	*
10900	5-16	71.00	*
10881	7-13	1278.00	
10845	5-8	134.00	
10837	6-5	268.00	
10835	5-15	208.00	
10834	5-25	207.00	
10833	5-26	207.00	
10832	5-25	207.00	
10831	6-16	276.25	
10830	6-28	568.00	
10829	6-28	53.25	*
10828	6-28	53.25	*
10827	6-28	53.25	*
10826	6-28	53.25	*
10825	6-28	53.25	*
10811	5-26	100.50	
10809	5-31	67.00	
10808	5-30	67.00	
10805	5-31	67.00	
10800	6-8	67.00	
10795	5-31	134.00	
10792	5-25	134.00	
10769	6-2	134.00	*
10768	5-12	50.25	*
10765	7-6	385.25	*
10759	5-25	134.00	*
10753	5-26	100.50	
10703	6-6	50.25	
10700	7-7	50.25	
10698	6-22	67.00	

10695	5-31	268.00
10694	5-26	201.00
10693	5-26	134.00
10690	6-5	67.00
10689	5-26	67.00
10685	5-25	67.00
10682	5-8	201.00
10679	5-11	268.00
10675	5-23	134.00
10667	5-19	50.25
10665	5-19	67.00
10664	6-19	100.50
10638	7-7	67.00
10636	7-7	67.00
10635	7-7	67.00
10634	7-12	67.00
10633	7-13	134.00
10632	6-8	67.00
10609	6-28	92.46
10599	7-13	268.00
10597	7-11	241.75
10592	5-25	117.25
10589	5-26	67.00
10584	5-31	50.25
10576	5-25	134.00
10575	5-26	83.75
10574	5-26	83.75
10573	5-26	83.75
10571	6-5	301.50
10568	6-30	67.00
10597	6-30	83.75
10566	7-6	83.75
10565	6-30	67.00
10564	6-30	83.75
10556	6-7	502.50
10555	5-31	804.00
10544	6-14	83.75
10539	5-10	83.75
10534	5-19	402.00
10519	5-23	75.00
10510	5-11	268.00
10506	6-14	18.75
10502	6-28	134.00
10501	6-14	201.00
10896	6-28	100.50
10478	5-31	67.00
10474	5-26	67.00
10473	7-7	67.00
10472	5-31	67.00
10471	6-5	67.00
10470	5-26	134.00
10469	7-17	67.00
10453	5-9	201.00
10450	6-7	603.00
10449	7-7	150.75

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10447	5-16	217.75	*
10441	6-22	50.25	*
10440	6-22	67.00	*
10439	6-22	50.25	*
10414	5-25	121.25	*
10413	6-30	67.00	
10412	6-30	67.00	
10410	7-7	67.00	
10405	7-7	67.00	
10404	7-7	67.00	
10403	7-12	67.00	
10402	7-13	134.00	
10401	6-8	67.00	
10400	6-1	100.50	
10382	5-30	16.75	
10362	5-25	37.50	*
10361	5-25	56.25	*
10350	6-1	75.00	*
10337	6-19	16.75	*
10336	6-19	67.00	*
10335	6-14	50.25	*
10326	6-6	50.25	*
10324	6-19	117.25	*
10322	6-1	67.00	
10321	6-1	201.00	
10310	5-19	100.50	
10303	5-25	268.00	
10284	6-30	100.50	*
10278	5-26	134.00	
10271	6-5	67.00	
10270	6-30	134.00	
10269	6-30	134.00	
10266	5-26	201.00	
10265	5-26	67.00	
10264	5-31	268.00	
10263	5-31	134.00	
10262	7-7	67.00	
10261	5-31	67.00	
10260	7-7	67.00	
10248	6-22	50.25	*
10247	6-22	134.00	*
10246	6-22	50.25	*
10237	7-7	67.00	*
10232	5-10	837.50	
10231	5-10	837.50	
10201	5-17	73.00	
10199	5-31	100.50	*
10196	6-7	83.75	*
10190	5-3	67.00	
10189	5-3	67.00	
10188	5-3	100.50	
10187	5-3	67.00	
10186	5-3	100.50	
10185	5-3	100.50	

10184	5-3	100.50	
10182	5-15	134.00	*
10164	5-18	201.00	*
10162	6-2	59.25	*
10160	5-16	177.75	*
10159	5-10	804.00	
10158	7-11	50.25	*
10157	7-11	100.50	
10141	5-8	167.50	
10137	6-8	134.00	
10136	5-30	201.00	
10135	5-31	201.00	
10124	7-7	67.00	
10123	7-7	67.00	
10122	7-12	67.00	
10121	7-13	134.00	
10120	7-6	83.75	
10119	7-6	83.75	
10118	6-30	50.25	
10117	6-30	83.75	
10116	6-30	83.75	
10107	6-7	469.00	
10106	6-7	469.00	
10105	6-7	335.00	
10104	6-7	268.00	
10103	6-7	268.00	
10102	6-7	335.00	
10101	6-7	134.00	
10100	6-7	67.00	
10099	6-7	201.00	
10098	6-7	201.00	
10097	6-7	134.00	
10096	6-7	469.00	
10085	5-10	837.50	
10076	5-18	50.25	*
10069	5-15	103.50	*
10061	5-8	201.00	
10051	6-7	39.50	*
10046	6-8	79.00	*
10041	6-9	59.25	*
10040	5-26	83.75	
10039	5-26	83.75	
10038	5-26	83.75	
10037	7-11	285.50	
10032	7-11	50.25	
10031	7-11	33.50	*
10029	6-25	50.25	*
10028	7-12	439.50	*
10024	7-11	50.25	
10023	7-11	67.00	*
10022	5-25	134.00	*
10020	5-19	83.75	
10008	5-11	268.00	
10004	5-25	134.00	
10000	5-31	201.00	

9999	5-26	150.75
9998	5-26	134.00
9985	6-27	100.50
9980	6-26	50.25
9951	5-3	50.25
9948	7-5	67.00
9943	5-12	50.25
9942	6-28	100.50
9938	5-3	50.25
9937	5-3	50.25
9935	5-30	83.75
9934	5-8	67.00
9910	5-8	167.50
9893	5-16	16.75
9890	5-16	16.75
9887	6-7	402.00
9886	5-15	184.25
9885	5-25	118.50
9884	5-26	118.50
9883	5-25	118.50
9869	5-3	50.25
9862	5-3	50.25
9861	5-3	50.25
9856	5-11	50.25
9841	6-8	33.50
9834	5-23	39.50
9833	5-23	39.50
9831	7-5	67.00
9812	6-27	100.50
9816	6-26	50.25
9808	6-16	33.50
9807	5-23	79.00
9800	6-14	67.00
9798	6-7	402.00
9797	6-7	536.00
9796	6-7	335.00
9795	6-7	335.00
9794	6-7	201.00
9793	6-7	402.00
9792	6-7	134.00
9791	6-7	67.00
9790	6-7	134.00
9789	6-7	201.00
9788	6-7	201.00
9787	6-7	402.00
9786	5-15	79.00
9785	5-15	79.00
9784	5-15	79.00
9783	5-15	79.00
9782	5-15	79.00
9781	5-15	98.75
9780	5-15	79.00
9779	5-15	98.75

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9778	5-15	79.00	
9777	5-15	79.00	
9776	5-15	79.00	
9775	5-15	79.00	
9774	5-15	79.00	
9773	5-15	79.00	
9772	5-15	79.00	
9771	5-15	79.00	
9770	5-15	79.00	
9769	5-15	79.00	
9768	5-15	79.00	
9767	5-15	79.00	
9766	5-15	79.00	
9765	5-15	79.00	
9764	5-15	79.00	
9763	5-15	79.00	
9762	5-15	79.00	
9761	5-15	79.00	
9760	5-15	79.00	
9759	5-15	79.00	
9758	5-15	79.00	
9757	5-15	79.00	
9756	5-15	98.75	
9755	5-15	79.00	
9754	5-15	79.00	
9753	5-15	98.75	
9752	5-15	98.75	
9751	5-15	98.75	
9738	5-18	201.00	*
9725	6-29	50.25	
9723	6-27	50.25	*
9720	7-11	134.00	*
9717	7-7	585.58	
9701	6-30	18.75	*
9699	6-29	100.50	
9693	6-19	83.75	*
9661	5-19	59.25	
9651	6-8	98.75	
9646	7-5	83.75	
9638	6-27	804.00	
9615	7-6	266.25	
9614	7-6	83.75	
9613	7-6	182.50	
9612	6-30	126.25	
9611	6-30	67.00	
9610	6-30	266.25	
9609	6-30	83.75	
9585	5-3	79.00	
9584	5-3	79.00	
9583	5-3	118.50	
9582	5-3	79.00	
9581	5-3	118.50	
9580	5-3	118.50	
9579	5-3	118.50	

9573	6-1	67.00	
9572	6-1	67.00	
9563	6-5	134.00	*
9562	6-5	301.50	
9560	6-29	67.00	
9555	6-26	50.25	
9554	6-26	117.25	
9553	7-5	50.25	
9552	7-5	50.25	
9550	6-26	150.75	*
9549	6-23	50.25	
9534	6-20	50.25	*
9533	6-26	83.75	
9524	6-14	67.00	*
9521	6-22	268.00	
9515	5-15	201.00	
9514	5-25	100.50	
9513	5-26	100.50	
9512	5-25	100.50	
9500	5-15	79.00	
9499	5-15	79.00	
9498	5-15	79.00	
9497	5-15	79.00	
9496	5-15	79.00	
9495	5-15	79.00	
9494	5-15	79.00	
9493	5-15	79.00	
9492	5-15	79.00	
9491	5-15	79.00	
9490	5-15	98.75	
9489	5-15	98.75	
9488	5-18	79.00	
9487	5-15	79.00	
9448	6-16	67.00	*
9445	6-29	83.75	
9396	7-7	237.00	
9395	5-31	118.50	*
9389	5-26	83.75	
9388	5-26	100.50	
9387	5-26	100.50	
9386	5-30	67.00	*
9382	5-24	67.00	
9372	5-31	67.00	*
9356	5-25	67.00	*
9351	5-19	50.25	
9350	5-19	50.25	
9347	5-22	100.50	*
9344	5-25	134.00	
9335	5-18	50.25	*
9303	5-21	67.00	
9302	5-30	67.00	
9301	5-31	67.00	

9285	6-26	234.50	
9283	6-23	67.00	
9271	6-27	50.25	*
9270	6-27	167.50	
9267	6-26	50.25	
9266	6-30	100.50	*
9259	6-14	67.00	
9258	6-14	167.50	*
9255	6-20	134.00	
9245	6-16	50.25	*
9243	6-7	161.00	
9232	5-18	16.75	*
9222	6-19	117.25	
9218	5-31	67.00	
9216	5-26	67.00	
9203	6-9	67.00	
9202	5-25	134.00	
9186	6-30	150.75	*
9185	6-30	134.00	*
9180	6-30	50.25	
9178	6-28	50.25	*
9177	6-27	100.50	
9160	5-3	56.25	*
9156	5-24	67.00	
9148	5-24	16.75	
9146	6-28	536.00	
9141	5-15	67.00	
9140	5-15	67.00	
9139	5-15	67.00	
9138	5-15	83.75	
9137	5-15	67.00	
9136	5-15	67.00	
9135	5-15	67.00	
9134	5-15	67.00	
9133	5-15	67.00	
9132	5-15	67.00	
9131	5-15	67.00	
9130	5-15	67.00	
9129	5-15	67.00	
9128	5-15	67.00	
9127	5-15	67.00	
9126	5-15	83.75	
9125	5-15	83.75	
9120	6-26	83.75	
9114	5-19	50.25	*
9113	5-19	50.25	*
9111	5-19	50.25	*
9097	5-8	201.00	
9087	6-25	67.00	*
9086	6-23	67.00	*
9079	6-22	50.25	*
9078	6-22	67.00	*
9077	6-22	50.25	*

9076	6-14	67.00	*
9075	6-14	67.00	*
9074	6-20	402.00	*
9073	6-19	251.25	*
9064	6-29	16.75	*
9000	5-15	83.75	
8999	5-15	67.00	
8998	5-15	67.00	
8997	5-15	67.00	
8996	5-15	83.75	
8995	5-15	67.00	
8994	5-15	83.75	
8993	5-15	83.75	
8992	5-15	67.00	
8991	5-15	67.00	
8990	5-15	67.00	
8989	5-15	67.00	
8988	5-15	67.00	
8987	5-15	67.00	
8986	5-15	83.75	
8985	5-15	67.00	
8984	5-15	83.75	
8983	5-15	67.00	
8982	5-15	67.00	
8981	5-15	67.00	
8980	5-15	67.00	
8979	5-15	67.00	
8978	5-15	67.00	
8977	5-15	67.00	
8976	5-15	67.00	
8975	5-15	67.00	
8974	5-15	67.00	
8973	5-15	67.00	
8972	5-15	67.00	
8971	5-15	67.00	
8970	5-15	67.00	
8969	5-15	67.00	
8968	5-15	67.00	
8967	5-15	67.00	
8966	5-15	67.00	
8965	5-15	67.00	
8964	5-15	67.00	
8963	5-15	67.00	
8962	5-15	67.00	
8965	5-15	67.00	
8960	5-15	83.75	
8959	5-15	67.00	
8958	5-15	67.00	
8957	5-15	83.75	
8956	5-15	83.75	
8955	5-15	83.75	
8954	5-15	67.00	
8953	5-15	67.00	

8952	5-15	67.00
8951	5-15	67.00
8950	5-15	67.00
8949	5-15	67.00
8948	5-15	67.00
8947	5-15	67.00
8947	5-15	67.00
8945	5-15	83.75
8944	5-15	83.75
8943	5-15	67.00
8942	5-15	67.00

MAY AND JUNE 1972 INVOICES
FROM APPROVED CREDIT ACCOUNTS

<u>Invoice No.</u>	<u>Invoice Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
9058	6-30	\$100.50	
9056	6-30	33.50	
9053	6-30	67.00	*
9048	6-30	67.00	
9044	6-30	50.25	
9043	6-30	67.00	
9042	6-30	83.75	*
9040	6-30	83.75	
9038	6-30	100.50	
9028	6-30	50.25	*
9027	6-30	33.50	
8919	6-30	50.25	
8918	6-30	50.25	
8917	6-30	50.25	
8916	6-30	50.25	
8915	6-30	50.25	
8914	6-30	50.25	
8913	6-30	50.25	
8908	6-30	83.75	
8886	6-30	67.00	*
8881	6-30	83.75	
8880	6-30	50.25	*
8840	6-30	59.25	*
8799	6-30	33.50	
8798	6-30	33.50	
8799	6-30	100.50	*
8777	6-30	67.00	
8770	7-1	134.00	
8767	7-1	50.25	
8756	7-1	67.00	
8755	7-1	67.00	
8750	6-30	67.00	*
8749	6-30	50.25	*
8733	6-30	234.50	
8726	6-30	134.00	
8724	6-30	134.00	*
8722	6-30	167.50	
8720	6-30	335.00	*
8718	6-30	435.50	
8712	6-30	83.75	
8708	6-30	16.75	
8707	6-30	16.75	
8706	6-30	351.75	*
8705	6-30	50.25	
8704	6-30	67.00	
8703	6-30	67.00	
8702	6-30	67.00	
8701	6-30	67.00	
8700	6-30	134.00	

8699	6-30	\$134.00	
8698	6-30	134.00	
8697	6-30	134.00	
8696	6-30	201.00	*
8695	6-30	67.00	
8693	6-30	837.50	
8691	6-30	134.00	
8690	6-30	201.00	
8689	6-30	201.00	
8684	6-30	268.00	
8683	6-30	134.00	
8682	6-30	100.50	
8681	6-30	67.00	
8671	6-30	100.50	
8668	6-30	100.50	*
8663	6-30	134.00	
8660	6-30	67.00	
8659	6-30	67.00	
8658	6-30	83.75	
8656	6-30	67.00	
8655	6-30	67.00	
8654	6-30	83.75	
8653	6-30	100.50	
8652	6-30	100.50	
8651	6-30	67.00	
8650	6-30	67.00	
8649	6-30	67.00	
8648	6-30	50.25	
8643	6-30	112.50	*
8642	6-30	225.00	
8641	6-30	131.25	
8640	6-30	131.25	
8617	6-30	100.50	
8616	6-30	100.50	
8615	6-30	402.00	
8614	6-30	837.50	
8566	6-30	157.75	
8565	6-30	75.00	*
8564	6-30	75.00	*
8563	6-30	56.25	*
8562	6-30	56.25	*
8561	6-30	56.25	*
8534	6-29	56.25	*
8531	6-29	71.00	
8529	6-29	88.75	
8526	6-29	142.00	*
8522	6-29	88.75	
8519	6-29	142.00	*
8518	6-29	109.50	*
8517	6-29	142.00	*
8484	6-30	39.50	
8476	6-30	93.75	*

8475	6-30	56.25	
8462	6-30	75.00	
8450	6-29	213.00	*
8434	6-29	109.50	*
8437	6-29	56.25	*
8438	6-29	75.00	*
8439	6-29	217.00	*
8422	6-29	56.25	
8421	6-29	56.25	
8420	6-29	56.25	
8418	6-29	112.50	*
8416	6-29	109.50	
8413	6-29	48.99	
8408	6-29	88.75	
8405	6-29	71.00	
8398	6-29	51.75	*
8397	6-29	51.75	*
8395	6-29	51.75	*
8394	6-29	51.75	*
8335	6-29	106.50	*
8334	6-29	142.00	*
8350	6-29	67.00	
8349	6-29	67.00	
8348	6-29	67.00	
8337	6-29	225.00	
8320	6-28	134.00	*
8319	6-28	201.00	*
8315	6-28	426.00	
8305	6-28	134.00	*
8283	6-28	414.00	
8281	6-28	106.50	*
8271	6-28	71.00	*
8259	6-28	142.00	*
8253	6-28	88.75	*
8252	6-28	378.50	*
8251	6-28	213.00	*
8247	6-29	75.00	
8246	6-29	75.00	
8245	6-29	117.25	
8244	6-29	106.50	
8239	6-29	71.00	*
8238	6-29	112.50	
8237	6-29	112.50	
8236	6-29	112.50	
8235	6-29	150.00	
8234	6-29	150.00	
8233	6-29	93.75	
8222	6-29	50.25	*
8202	6-29	103.50	*
8200	6-29	106.50	
8191	6-29	71.00	
8190	6-29	71.00	
8189	6-29	71.00	

8188	6-29	106.50	
8182	6-28	56.25	
8178	6-28	71.00	
8171	6-28	75.00	
8168	6-28	318.25	*
8130	6-28	75.00	
8129	6-28	75.00	
8128	6-28	150.00	
8127	6-28	75.00	
8126	6-28	75.00	
8122	6-28	53.25	
8112	6-28	83.75	*
8111	6-28	50.25	*
8110	6-28	50.25	*
8098	6-28	67.00	
8089	6-28	67.00	*
8088	6-28	50.25	*
8007	6-28	50.25	
8085	6-28	50.25	
8084	6-28	67.00	
8083	6-28	50.25	
8082	6-28	50.25	*
8081	6-28	83.75	
8070	6-27	50.25	
8067	6-27	67.00	*
8066	6-27	67.00	*
8065	6-27	50.25	*
8062	6-27	50.25	
8061	6-27	50.25	
8010	6-27	37.50	
8007	6-27	112.50	*
8001	6-27	75.00	
7989	6-28	569.50	*
7976	6-28	50.25	
7975	6-28	50.25	
7973	6-28	100.50	*
7948	6-27	56.25	*
7941	6-27	75.00	
7939	6-27	150.00	*
7927	6-27	225.00	*
7923	6-27 as of 7/1/72	56.25	*
7922	6-27 as of 7/1/72	56.25	*
7921	6-27 as of 7/1/72	56.25	*
7920	6-27 as of 7/1/72	56.25	*
7908	6-27	75.00	
7891	6-27	201.00	
7885	6-26	100.50	*
7884	6-26	100.50	*
7883	6-26	100.50	*
7882	6-26	234.50	*
7874	6-27	75.00	
7873	6-27	75.00	
7872	6-27	75.00	

7871	6-27	75.00	
7870	6-27	75.00	
7865	6-27	16.75	
7863	6-27	71.00	*
7859	6-27	213.00	
7857	6-27	142.00	
7856	6-27	319.50	
7855	6-27	284.00	*
7854	6-27	230.75	*
7853	6-27	213.00	
7852	6-27	213.00	
7851	6-27	355.00	*
7850	6-27	639.00	
7837	6-26	450.00	
7834	6-26	94.00	
7829	6-26	67.00	
7828	6-26	335.00	
7827	6-26	552.75	
7825	6-26	167.50	
7822	6-26	201.00	
7821	6-26	251.25	*
7818	6-26	837.50	*
7817	6-26	50.25	*
7816	6-26	67.00	*
7815	6-26	67.00	*
7814	6-26	67.00	*
7813	6-26	50.25	*
7806	6-26	33.50	*
7804	6-26	67.00	
7803	6-26	184.92	
7802	6-26	234.50	
7801	6-26	134.00	
7800	6-26	50.25	
7799	6-26	50.25	
7798	6-26	50.25	
7796	6-26	50.25	*
7795	6-26	50.25	*
7794	6-26	50.25	*
7789	6-26	75.00	
7788	6-26	75.00	
7770	6-26	56.25	
7761	6-26	225.00	*
7750	6-26	75.00	*
7745	6-26	268.00	*
7743	6-26	167.50	*
7739	6-26	67.00	
7735	6-26	67.00	*
7715	6-26	246.50	*
7713	6-26	904.50	*
7712	6-26	100.50	*
7711	6-26	134.00	*

7710	6-26	\$134.00	*
7709	6-26	100.50	*
7708	6-26	100.50	*
7707	6-26	201.00	*
7706	6-26	134.00	*
7705	6-26	402.00	*
7704	6-26	100.50	*
7696	6-26	262.50	*
7694	6-26	150.00	
7693	6-26	75.00	*
7692	6-26	75.00	*
7691	6-26	75.00	*
7688	6-26	300.00	
7687	6-26	284.00	
7663	6-26 as of 7/1/72	441.50	
7662	6-26 as of 7/1/72	1000.25	
7660	6-26	234.50	
7656	6-26	402.00	
7655	6-26	201.00	
7654	6-26	301.50	
7653	6-26	301.50	
7639	6-24	710.00	
7638	6-24	33.50	
7637	6-24	67.00	
7636	6-24	201.00	
7635	6-24	67.00	
7634	6-24	67.00	
7633	6-24	67.00	
7632	6-24	134.00	
7631	6-24	134.00	
7630	6-24	134.00	
7629	6-24	134.00	
7628	6-24	134.00	
7624	6-23	67.00	
7623	6-23	100.50	
7622	6-23	67.00	
7621	6-23	67.00	
7620	6-23	1005.00	
7619	6-23	1943.00	*
7616	6-23	854.25	*
7607	6-23	603.00	
7606	6-23	402.00	
7605	6-23	804.00	
7595	6-23	106.50	*
7594	6-23	46.23	
7591	6-23	98.75	
7587	6-23	837.50	*
7583	6-23	158.00	
7556	6-23	237.00	
7554	6-23	187.50	*
7543	6-23	207.00	
7540	6-23	79.00	

7515	6-22	150.00	
7509	6-22	75.00	
7508	6-22	225.00	
7500	6-22	75.00	
7499	6-22	93.75	
7498	6-22	93.75	
7497	6-22	112.50	
7496	6-22	75.00	
7495	6-22	37.50	
7494	6-22	37.50	
7493	6-22	37.50	
7491	6-22	37.50	
7490	6-22	56.25	*
7489	6-22	56.25	
7437	6-21	33.50	*
7436	6-21	33.50	*
7434	6-21	50.25	*
7432	6-21	50.25	
7418	6-21	1,943.00	*
7413	6-21	134.00	
7411	6-21	134.00	
7410	6-21	201.00	
7397	6-21	50.25	
7390	6-21	100.50	
7389	6-21	67.00	
7388	6-21	100.00	
7387	6-21	83.75	
7386	6-21	100.50	
7385	6-21	100.50	
7384	6-21	234.50	
7383	6-21	234.50	
7365	6-24	39.50	
7363	6-24	117.25	*
7361	6-24	201.00	
7359	6-23	100.50	
7358	6-23	100.50	
7357	6-23	100.50	
7356	6-23	167.50	
7355	6-23	134.00	
7354	6-23	100.50	
7353	6-23	167.50	
7352	6-23	167.50	
7351	6-23	167.50	
7349	6-23	67.00	
7348	6-23	67.00	
7347	6-23	100.50	
7346	6-23	67.00	
7345	6-23	67.00	
7344	6-23	100.50	
7343	6-23	67.00	
7339	6-22	134.00	
7329	6-22	300.00	*

7323	6-22	225.00	*
7318	6-22	56.25	*
7316	6-22	150.00	*
7308	6-22	75.00	*
7306	6-22	75.00	
7303	6-22	56.25	*
7302	6-22	56.25	*
7300	6-22	2812.50	
7286	6-22	75.00	*
7285	6-22	56.25	*
7273	6-21	300.00	*
7254	6-20	134.00	
7223	6-21	402.00	
7220	6-21	50.25	*
7217	6-21	16.75	
7211	6-21	83.75	*
7200	6-21 as of 6-25	217.75	
7195	6-21	50.25	*
7194	6-21	50.25	*
7193	6-21	67.00	*
7182	6-20	134.00	*
7071	6-21	301.50	
7070	6-29	217.75	
7069	6-20	100.50	
7068	6-20	100.50	
7067	6-20	100.50	
7058	6-20	385.25	*
7057	6-20	169.51	
7056	6-20	83.75	
7028	6-19	150.75	*
7021	6-19	134.00	*
7008	6-19	177.00	
7006	6-19	191.75	*
6978	6-19	44.25	*
6968	6-19	50.25	
6967	6-19	50.25	
6954	6-19	268.00	*
6927	6-17	2212.50	
6917	6-17	67.00	
6899	6-17	67.00	
6890	6-17	67.00	
6887	6-17	134.00	
6886	6-17	100.50	
6870	6-20	29.50	
6869	6-20	531.00	
6867	6-20	318.75	*
6864	6-20	837.50	
6805	6-20	100.50	
6804	6-20	117.25	
6802	6-20	184.25	*
6784	6-20	83.75	
6781	6-20	33.50	

6779	6-20	134.00	
6755	6-16	83.75	
6732	6-17	50.25	*
6722	6-16	16.75	
6721	6-16	100.50	
6720	6-16	100.50	
6719	6-16	100.50	
6718	6-16	134.50	
6717	6-16	134.00	
6716	6-16	83.75	
6710	6-16	804.00	
6709	6-16	251.25	
6705	6-16	201.00	
6702	6-16	804.00	
6701	6-16	402.00	
6697	6-16	67.00	
6696	6-16	402.00	
6695	6-16	201.00	
6694	6-16	301.50	
6693	6-16	301.50	
6680	6-16	201.00	
6670	6-16	16.75	
6668	6-15	435.50	
6650	6-16	100.50	
6643	6-16	201.00	*
6639	6-16	67.00	*
6638	6-16	50.25	*
6633	6-16	67.00	
6624	6-16	268.00	*
6607	6-16	50.25	
6606	6-16	50.25	
6605	6-16	50.25	
6597	6-16	67.00	
6596	6-16	67.00	
6578	6-15	67.00	*
6575	6-15	50.25	*
6574	6-15	268.00	*
6573	6-15	268.00	
6570	6-15	435.50	*
6569	6-15	83.75	
6560	6-15	134.00	
6556	6-15	201.00	
6555	6-15	603.00	
6553	6-15	33.50	*
6552	6-15	134.00	*
6549	6-15	50.25	
6548	6-15	50.25	*
6543	6-15	134.00	*
6541	6-15	50.25	*
6537	6-15	100.50	*
6534	6-15	201.00	*
6525	6-15	100.50	*
6523	6-15	67.00	

6484	6-13	33.50	
6483	6-15	67.00	
6480	6-15	100.50	*
6422	6-14	100.50	
6398	6-14	184.25	*
6396	6-14	50.25	*
6394	6-14	150.75	
6391	6-14	67.00	*
6382	6-14	117.25	*
6381	6-14	67.00	*
6380	6-14	100.50	*
6379	6-14	134.00	
6377	6-14	50.25	*
6376	6-14	67.00	
6375	6-14	67.00	
6374	6-14	67.00	*
6369	6-14	2512.50	
6356	6-14	814.25	*
6355	6-14	50.25	*
6344	6-14	67.00	*
6343	6-14	50.25	*
6334	6-14	134.00	
6328	6-14	50.25	
6324	6-14	134.00	
6323	6-14	50.25	
6322	6-14	50.25	
6321	6-14	67.00	
6290	6-13	100.50	
6286	6-13	50.25	
6254	6-13	83.75	
6249	6-16	67.00	
6248	6-16	117.25	
6247	6-16	67.00	
6246	6-16	83.75	
6245	6-16	100.50	
6244	6-16	167.50	
6243	6-16	167.50	
6242	6-16	201.00	*
6227	6-15	2512.50	
6221	6-14	50.25	*
6212	6-14	50.25	*
6211	6-14	67.00	
6168	6-12	324.50	
6164	6-12	100.50	
6163	6-12	100.50	
6161	6-12	100.50	
6160	6-12	402.00	
6130	6-12	619.75	*
6126	6-12	265.50	
6125	6-12	118.00	
6116	6-13	167.50	
6115	6-13	100.50	
6106	6-13	184.25	*

6085	6-13	301.50	
6084	6-13	201.00	
6083	6-13	100.50	
6082	6-13	83.75	
6081	6-13	67.00	
6080	6-13	236.00	*
6078	6-13	59.00	*
6077	6-13	59.00	*
6076	6-13	59.00	*
6064	6-12	93.75	*
6022	6-12	301.50	*
6015	6-12	134.00	
6002	6-12	217.75	
6000	6-12	16.75	
5979	6-12	71.00	
5950	6-10	50.25	*
5940	6-10	201.00	*
5939	6-10	67.00	
5938	6-10	67.00	
5910	6-10	67.00	
5908	6-10	67.00	
5908	6-10	67.00	*
5907	6-10	67.00	*
5906	6-10	67.00	*
5886	6-10	50.25	
5883	6-13	2815.00	less 50% = 1407.50
5882	6-9	117.25	*
5881	6-9	67.00	*
5880	6-9	100.50	*
5875	6-9	46.23	*
5874	6-12	59.00	
5873	6-12	59.00	
5872	6-12	59.00	
5859	6-12	73.75	
5853	6-12	118.00	*
5852	6-12	88.50	*
5851	6-12	73.75	*
5850	6-12	73.75	*
5849	6-12	88.50	*
5848	6-12	88.50	
5847	6-12	59.00	
5846	6-12	88.50	
5845	6-12	88.50	
5843	6-12	184.97	
5840	6-12	268.00	*
5838	6-12	134.00	*
5823	6-12	804.00	
5802	6-12	71.00	*
5801	6-12	71.00	*
5779	6-9	50.25	
5750	6-9	46.23	*
5749	6-9	46.23	*
5748	6-9	46.23	*

5757	6-9	134.00	
5739	6-9	207.00	
5735	6-9	100.50	
5731	6-9	100.50	
5730	6-9	67.00	
5729	6-9	100.50	
5728	6-9	100.50	
5727	6-9	67.00	*
5717	6-9	106.50	*
5696	6-9	79.00	*
5688	6-9	79.00	*
5687	6-9	59.25	*
5667	6-9	59.25	
5666	6-9	59.25	
5665	6-9	59.25	
5664	6-9	59.25	
5655	6-9	19.75	
5654	6-9	177.75	
5648	6-9	50.25	
5547	6-9	67.00	
5637	6-9	100.50	
5610	6-8	134.00	
5609	6-8	83.75	
5608	6-8	436.88	
5597	6-8	201.00	
5497	6-7	100.50	*
5169	6-5	118.00	
5168	6-5	132.75	
5167	6-5	726.00	
5160	6-5	158.00	
5159	6-5	79.00	
5158	6-5	118.50	
5154	6-5	118.50	
5148	6-2	134.00	
5144	6-2	167.50	
5129	6-2	100.50	
5126	6-2	134.00	
5123	6-5	67.00	
5122	6-5	268.00	
5121	6-5	1005.00	
5120	6-5	301.50	*
5078	6-5	73.75	
5072	6-5	83.75	
5052	6-5	23.90	
5050	6-3	351.75	
5013	6-3	118.50	
5012	6-3	79.00	
5011	6-3	39.50	
5010	6-3	39.50	
5009	6-3	39.50	
5001	6-3	167.50	
4612	6-2	184.25	*
4611	6-2	184.25	*

4608	6-2	326.50	
4606	6-2	653.25	
4604	6-2	502.50	
4603	6-2	184.25	*
4600	6-2	100.50	*
4599	6-2	83.75	
4598	6-2	184.25	
4597	6-2	83.75	
4596	6-2	251.25	
4998	5-31	268.00	
4994	5-31	201.00	*
4990	5-31	502.50	
4972	5-31	125.85	*
4963	5-31	335.00	
4953	5-31	301.50	
4945	5-31	569.50	
4939	5-31	134.00	
4923	5-31	201.00	
4922	5-31	268.00	
4914	5-31	83.75	
4885	5-31	402.00	
4881	5-31	201.00	
4879	5-31	134.00	
4876	5-31	67.00	
4875	5-31	603.00	
4874	5-31	301.50	
4873	5-31	402.00	
4872	5-31	402.00	
4861	5-31	67.00	*
4836	5-31	402.00	
4835	5-31	134.00	
4834	5-31	134.00	
4833	5-31	167.50	
4829	5-31	201.00	
4828	5-31	167.50	
4823	5-31	201.00	
4820	5-31	134.00	
4817	5-31	201.00	
4815	5-31	234.50	
4808	5-31	50.25	
4807	5-31	50.25	
4805	5-31	50.25	
4804	5-31	50.25	
4781	5-31	217.75	*
4775	5-31	67.00	*
4764	5-31	134.00	*
4763	5-31	100.50	*
4749	5-30	100.50	*
4745	5-30	167.50	
4733	5-30	100.50	
4724	5-30	100.50	*
4708	5-30	67.00	

4707	5-30	67.00	
4692	5-30	67.00	*
4681	5-30	184.25	
4668	5-30	50.25	*
4653	5-30	201.00	
4652	5-30	167.50	
4651	5-30	134.00	
4650	5-30	67.00	
4649	5-30	67.00	
4648	5-30	67.00	
4647	5-30	100.50	
4646	5-30	134.00	
4645	5-30	100.50	
4644	5-30	134.00	
4643	5-30	100.50	
4642	5-30	100.50	
4641	5-30	134.00	
4640	5-30	134.00	
4639	5-30	134.00	
4632	5-27	67.00	
4631	5-27	67.00	
4630	5-27	217.75	
4629	5-27	301.50	
4628	5-27	217.75	
4594	5-31 as of 6/15	201.00	
4593	5-31	335.00	
4592	5-31 as of 6/15	368.50	*
4591	5-31	167.00	
4589	5-31	368.50	
4575	5-31	117.25	
4564	5-30	100.50	
4560	5-26	39.50	
4555	5-26	854.25	*
4549	5-26	59.25	*
4537	5-26	59.25	
4520	5-26	196.25	
4513	5-26	301.50	*
4500	5-27	435.50	
4443	5-27	201.00	
4436	5-27	100.50	*
4417	5-26	50.25	*
4415	5-26	67.00	
4398	5-26	109.50	
4397	5-26	159.75	
4379	5-26	184.25	*
4376	5-26	100.50	*
4358	5-26	335.00	
4356	5-26	134.00	
4355	5-26	167.50	
5588	6-8	301.50	
5587	6-8	150.75	
5586	6-8	83.75	
5585	6-8	67.00	
5584	6-8	67.00	

5571	6-8	354.88	
5570	6-8	476.75	
5565	6-8	623.13	
5559	6-8	67.00	
5554	6-8	50.25	
5553	6-8	50.25	
5552	6-8	50.25	
5551	6-8	50.25	*
5523	6-8	603.00	
5476	6-7	50.25	*
5464	6-7	809.88	
5461	6-7	770.50	
5452	6-7	39.50	
5451	6-7	39.50	
5450	6-7	59.25	*
5444	6-7	837.50	*
5438	6-7	1038.50	
5425	6-7	67.00	
5420	6-7	67.00	
5406	6-7	963.75	
5374	6-6	79.00	*
5373	6-6	59.25	*
5366	6-6	268.00	
5351	6-6	67.00	*
5346	6-6	670.00	
5336	6-6	268.00	
5320	6-6	167.50	
5311	6-6	93.75	*
5258	6-5	33.50	
5252	6-5	150.75	*
5249	6-9	50.25	*
5248	6-8	67.00	
5237	6-5	184.25	*
5233	6-5	71.00	
5232	6-9	106.50	
5215	6-9	79.00	*
5207	6-6	134.00	
5206	6-6	368.50	
5205	6-6	201.00	
5212	6-7	201.00	*
5198	6-6	59.25	*
5197	6-6	59.25	*
5196	6-6	59.25	*
5195	6-6	59.25	*
5194	6-6	118.50	
5193	6-6	134.00	
5192	6-6	167.50	
5191	6-6	201.00	
5189	6-6	234.50	
5188	6-6	134.00	
5187	6-6	201.00	
5184	6-6	134.00	
5182	6-6	201.00	
5178	6-6	79.00	

5177	6-6	59.25
5174	6-6	100.50
5173	6-6	83.75
5172	6-6	117.25
5171	6-5	335.00
5161	6-5	59.25

*

11139	7-20	\$17.75	
11138	7-20	16.75	
11137	7-20	16.75	
11123	7-20	167.50	*
11115	7-20	50.25	*
11114	7-20	37.50	*
11101	7-20	100.50	*
11100	7-20	301.50	
11098	7-20	368.50	
11097	7-20	201.00	
11093	7-20	83.75	*
11086	7-20	294.75	
11081	7-20	251.25	*
11080	7-20	167.50	*
11079	7-20	268.00	
11074	7-20	50.25	*
11073	7-20	50.25	*
11072	7-20	50.25	*
11071	7-20	117.25	*
11070	7-20	234.50	
11069	7-20	134.00	*
11068	7-20	184.25	
11067	7-20	150.75	
11066	7-20	201.00	
11065	7-20	201.00	
11064	7-20	452.25	
11058	7-20	83.75	
11057	7-20	100.50	
11051	7-20	100.50	
11050	7-20	67.00	
11049	7-20	67.00	
11048	7-20	134.00	
11047	7-20	67.00	
11046	7-20	67.00	
11045	7-20	67.00	
11044	7-20	67.00	
11043	7-20	67.00	
11042	7-20	67.00	
11040	7-20	83.75	
11039	7-20	201.00	
11032	7-20	83.75	
10982	7-20	167.50	
10980	7-20	50.25	
10968	7-20	83.75	
10964	7-20	33.50	*
10958	7-20	335.00	*
10957	7-20	402.00	
10940	7-19	134.00	
10936	7-19	67.00	*
10924	7-19	804.00	
10923	7-19	837.50	

10920	7-19	\$50.25	
10912	7-15	67.00	
10909	7-19	95.22	*
10897	7-19	53.25	*
10886	7-19	134.00	
10885	7-19	134.00	
10884	7-19	134.00	
10883	7-19	134.00	
10882	7-19	50.25	
10879	7-19	67.00	
10878	7-19	67.00	
10877	7-19	67.00	
10876	7-19	67.00	
10875	7-19	67.00	
10874	7-20	67.00	
10873	7-20	100.50	
10865	7-19	268.00	*
10864	7-15	619.75	*
10863	7-19	213.00	*
10862	7-19	217.75	*
10861	7-19	603.00	
10860	7-19	603.00	
10857	7-19	67.00	
10856	7-19	67.00	
10855	7-19	67.00	
10854	7-19	67.00	
10853	7-19	67.00	
10852	7-19	100.50	
10851	7-19	50.25	
10848	7-19	50.25	
10847	7-19	50.25	
10846	7-19	50.25	
10844	7-19	435.50	
10842	7-19	83.75	
10841	7-19	83.75	
10840	7-19	83.75	
10839	7-19	100.50	
10838	7-19	50.25	
10836	7-19	201.00	
10824	7-19	266.25	*
10822	7-19	67.00	
10821	7-19	83.75	
10820	7-19	100.50	
10819	7-19	67.00	
10818	7-19	100.50	
10817	7-19	268.00	
10816	7-19	83.75	
10815	7-19	67.00	
10814	7-19	67.00	
10813	7-19	67.00	
10812	7-19	67.00	
10810	7-19	67.00	
10807	7-19	67.00	

10806	7-19	\$50.25	
10804	7-19	67.00	
10802	7-19	67.00	
10801	7-19	50.25	
10799	7-19	67.00	
10798	7-19	67.00	
10797	7-19	67.00	
10796	7-19	268.00	
10794	7-19	134.00	
10793	7-19	100.50	
10788	7-19	134.00	*
10787	7-19	167.50	
10783	7-19	50.25	
10778	7-19	368.50	*
10774	7-18	134.00	
10773	7-18	134.00	
10772	7-18	134.00	
10761	7-18	201.00	
10758	7-18	117.25	*
10757	7-18	67.00	*
10756	7-18	67.00	*
10755	7-18	67.00	*
10754	7-18	201.00	*
10750	7-19	67.00	
10749	7-19	67.00	
10748	7-19	67.00	
10747	7-19	67.00	
10746	7-19	67.00	
10745	7-19	67.00	
10744	7-19	67.00	
10743	7-19	67.00	
10742	7-19	67.00	
10741	7-19	83.75	
10740	7-19	83.75	
10739	7-19	67.00	
10738	7-19	67.00	
10737	7-19	67.00	
10736	7-19	67.00	
10735	7-19	67.00	
10734	7-19	83.75	
10733	7-19	83.75	
10732	7-19	67.00	
10731	7-19	67.00	
10729	7-19	83.75	
10728	7-19	83.75	
10727	7-19	83.75	
10726	7-19	83.75	
10725	7-19	83.75	
10724	7-19	83.75	
10723	7-19	83.75	
10722	7-19	83.75	
10719	7-18	201.00	
10702	7-18	50.25	*
10699	7-18	67.00	
10697	7-18	100.50	

10696	7-18	\$83.75
10692	7-18	201.00
10691	7-18	100.50
10688	7-18	402.00
10687	7-18	67.00
10686	7-18	134.00
10684	7-18	67.00
10683	7-18	50.25
10677	7-18	134.00
10676	7-18	100.50
10661	7-18	100.50
10656	7-18	61.00
10641	7-18	61.00
10637	7-18	67.00
10631	7-18	134.00
10630	7-18	67.00
10625	7-18	837.50
10621	7-18	201.00
10620	7-18	837.50
10598	7-18	83.75
10596	7-18	156.75
10593	7-18	201.00
10591	7-18	100.50
10590	7-18	67.00
10588	7-18	67.00
10587	7-18	67.00
10586	7-18	134.00
10585	7-18	117.25
10583	7-18	50.25
10582	7-18	117.25
10581	7-18	150.75
10580	7-18	184.25
10569	7-18	268.00
10563	7-17	83.75
10562	7-17	83.75
10561	7-17	83.75
10560	7-17	83.75
10559	7-17	83.75
10558	7-17	402.00
10515	7-17	50.25
10508	7-17	201.00
10489	7-18	50.25
10477	7-18	67.00
10475	7-18	67.00
10461	7-17	217.75
10460	7-17	301.50
10459	7-17	67.00
10458	7-17	67.00
10457	7-17	67.00
10456	7-17	67.00
10455	7-17	67.00
10454	7-17	100.50

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JULY 1972 INVOICES
FROM APPROVED CREDIT ACCOUNTS

<u>Invoice No.</u>	<u>Invoice Date</u>	<u>Net Amount</u>	<u>Split Commission</u>
12986	7-27	\$67.00	
12963	7-27	79.00	*
12961	7-27	150.75	*
12930	7-27	428.25	*
12929	7-27	118.00	*
12918	7-27	44.25	*
12917	7-27	59.00	*
12912	7-27	335.00	*
12911	7-27	268.00	
12909	7-27	67.00	*
12908	7-27	67.00	*
12907	7-27	268.00	*
12906	7-27	201.00	*
12905	7-27	16.75	
12904	7-27	16.75	
12884	7-27	268.00	*
12881	7-27	217.75	*
12880	7-27	50.25	*
12878	7-27	213.00	*
12875	7-27	100.50	*
12856	7-28	296.25	
12853	7-28	158.00	
12852	7-28	711.00	
12849	7-28	798.75	*
12847	7-28	237.00	
12844	7-28	201.00	
12840	7-28	150.75	*
12839	7-28	167.50	*
12838	7-28	167.50	*
12837	7-28	167.50	*
12836	7-28	167.50	*
12835	7-28	167.50	*
12834	7-28	184.25	*
12833	7-28	201.00	*
12832	7-28	201.00	*
12830	7-28	16.75	*
12819	7-28	67.00	
12818	7-28	67.00	
12817	7-28	67.00	
12816	7-28	67.00	
12815	7-28	83.75	
12814	7-28	158.00	
12813	7-28	158.00	
12812	7-28	134.00	
12811	7-28	292.00	
12810	7-28	134.00	
12809	7-28	100.50	*

12808	7-28	335.00	
12807	7-28	368.50	
12806	7-28	368.50	
12794	7-28	83.75	
12791	7-28	402.00	
12789	7-28	167.50	
12787	7-27	217.75	*
12786	7-27	83.75	*
12785	7-27	167.50	
12784	7-27	301.50	
12779	7-27	50.25	*
12778	7-27	100.50	*
12777	7-27	100.50	*
12754	7-27	59.00	
12753	7-27	50.25	
12416	7-29	83.75	
12415	7-29	67.00	
12414	7-29	67.00	
12413	7-29	67.00	
12412	7-29	67.00	
12411	7-29	67.00	
12410	7-29	67.00	
12409	7-29	67.00	
12408	7-29	67.00	
12407	7-29	67.00	
12406	7-29	67.00	
12405	7-29	67.00	
12404	7-29	67.00	
12403	7-29	67.00	
12402	7-29	67.00	
12401	7-29	67.00	
12400	7-29	67.00	
12399	7-29	67.00	
12398	7-29	67.00	
12397	7-29	67.00	
12396	7-29	67.00	
12395	7-29	67.00	
12394	7-29	67.00	
12393	7-29	67.00	
12392	7-29	67.00	
12391	7-29	83.75	
12390	7-29	67.00	
12387	7-29	67.00	
12388	7-29	83.75	
12373	8-1	16.75	
12371	8-1	109.50	*
12370	8-1	37.50	*
12369	8-1	59.25	*
12365	8-1	79.00	
12353	8-1	457.93	Less
12351	7-29	170.50	
12349	8-1	402.00	*
12346	8-1	54.00	
12342	8-1	54.00	
12334	8-1	54.00	

12328	7-29	335.00	*
12327	7-29	402.00	
12316	7-29	100.50	*
12298	7-29	469.00	
12293	7-29	134.00	*
12290	7-29	100.50	
12266	7-29	100.50	*
12265	7-29	100.50	*
12263	7-29	117.25	
12256	7-29	201.00	
12244	7-25	201.00	
12239	7-25	61.00	
12235	7-25	61.00	
12227	7-25	61.00	
12225	7-25	61.00	
12210	7-24	150.75	*
12193	7-24	100.50	
12191	7-24	67.00	
12190	7-24	33.50	*
12187	7-24	402.00	*
12185	7-24	837.50	
12183	7-24	50.25	*
12182	7-24	50.25	*
12181	7-24	67.00	*
12175	7-24	33.50	
12174	7-24	33.50	
12166	7-24	134.00	*
12165	7-24	117.25	*
12164	7-24	67.00	*
12163	7-24	100.50	*
12152	7-24	251.25	*
12146	7-24	100.50	*
12145	7-24	201.00	*
12144	7-24	201.00	*
12143	7-24	67.00	*
12141	7-24	134.00	
12140	7-24	67.00	
12138	7-24	67.00	
12137	7-24	83.75	
12136	7-24	100.50	
12109	7-26	50.25	
12107	7-26	50.25	*
12106	7-26	67.00	*
12105	7-26	117.25	*
12100	7-26	134.00	*
12099	7-26	134.00	*
12098	7-26	50.25	*
12097	7-26	50.25	*
12096	7-26	50.25	*
12087	7-26	67.00	*
12086	7-26	100.50	*
12085	7-26	100.50	*
12083	7-26	184.25	*

12079	7-26	\$100.50	
12054	7-26	33.50	
12050	7-26	83.75	
12049	7-26	50.25	*
12047	7-26	117.25	
12046	7-26	50.25	
12045	7-26	67.00	
12044	7-26	50.25	
12024	7-25	67.00	
12023	7-25	67.00	
12022	7-25	67.00	
12021	7-25	67.00	
12019	7-25	67.00	
12018	7-25	67.00	
12017	7-25	67.00	
12016	7-25	67.00	
12015	7-25	67.00	
12014	7-25	67.00	
12013	7-25	67.00	
12012	7-25	67.00	
12011	7-25	67.00	
12007	7-25	277.00	
12005	7-25	167.50	
12004	7-25	100.50	
12000	7-28	217.75	
11997	7-28	167.50	
11995	7-28	234.50	
11992	7-28	134.00	
11991	7-28	67.00	
11982	7-28	83.75	
11981	7-28	83.75	
11980	7-28	83.75	
11979	7-28	83.75	
11968	7-28	134.00	*
11966	7-28	33.50	
11965	7-28	33.50	
11964	7-28	33.50	
11963	7-28	33.50	
11947	7-27	67.00	*
11944	7-27	16.75	
11938	7-27	50.25	
11926	7-27	252.00	*
11927	7-27	280.25	*
11914	7-27	189.00	*
11906	7-27	134.00	*
11863	7-27	67.00	
11857	7-26	804.00	
11856	7-26	402.00	
11842	7-26	362.00	

11827	7-26	\$100.50	
11826	7-26	50.25	
11822	7-26	50.25	
11817	7-26	201.00	
11816	7-26	301.50	
11815	7-26	201.00	
11814	7-26	100.50	
11813	7-26	83.75	
11811	7-26	1072.00	*
11812	7-26	67.00	
11796	7-26	67.00	
11795	7-26	50.25	
11792	7-26	1340.00	*
11786	7-26	117.25	*
11785	7-26	67.00	*
11784	7-26	100.50	*
11782	7-26	79.00	*
11781	7-26	67.00	*
11780	7-26	79.00	*
11779	7-26	67.00	*
11778	7-26	79.00	*
11777	7-26	67.00	*
11776	7-26	134.00	*
11774	7-26	146.00	
11773	7-26	146.00	
11772	7-26	67.00	
11771	7-26	146.00	
11779	7-26	67.00	
11769	7-26	179.50	
11745	7-25	134.00	*
11744	7-25	402.00	*
11741	7-25	83.75	*
11728	7-25	670.00	*
11727	7-25	201.00	
11719	7-25	100.50	*
11710	7-25	33.50	
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11665	7-24	67.00	*
11664	7-24	134.00	*
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9080	7-5	335.00	
9070	6-30	804.00	
9069	7-5	33.50	*
9066	7-5	56.25	*

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